ENGENDERING INDUSTRIES:
ORGANIZATIONAL GOAL SETTING
FOR GENDER EQUALITY AND
INCLUSION
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Prepared for:
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U.S. Agency For International Development
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This publication was produced by Tetra Tech for review by the United States Agency for International Development, USAID Task Order AID-OAA-I-13-00019AID-OAA-TO-17-00011 and USAID Task Order AID-OAA-I-14-00059/7200AA19F00013.
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GOAL SETTING AND GENDER EQUALITY: WHY IT MATTERS

Setting gender equality as a corporate goal enables leadership to plan and commit the time and resources needed to change organizational culture and achieve gender equality and inclusion. Goal setting also allows organizations to take a systematic approach, benchmark progress, and establish longer-term plans for sustained impact. This guide supports workplace managers and staff to set and make progress toward their organizational gender equality goals.

SUCCESSFUL GOAL SETTING FOR GENDER EQUALITY

Organizations that successfully increase gender equality in the workplace use an evidence-based and systematic approach to identify, set, and benchmark goals. This includes:

- Using data to assess gaps, challenges, and opportunities
- Systematically prioritizing goals, targets, and activities
- Differentiating between short-, medium-, and long-term activities
- Differentiating between strategic vs. ad hoc programmatic gender equality activities

USE DATA TO ASSESS GAPS, OPPORTUNITIES, AND CHALLENGES

After conducting a gender gap assessment and identifying opportunities to implement gender equality interventions at an organization, it might be difficult to prioritize what to do first. Before setting goals to achieve gender equality, each organization should collect and analyze data on the following:

- **Gender parity.** Gender parity is the process of comparing a particular indicator among women, like income, to the same indicator among men. Organizations should analyze gender parity across different job levels (e.g., non-professional support staff, junior professional, professional, senior professional, manager/supervisor, middle manager, executive manager) and across different job types (e.g., office vs. field in construction and maintenance, grid dispatch...
and system operations, commercial operations, technical and non-technical support functions),
disaggregating by appropriate social identities, age, and education level.

- **Gender policies.** Organizations should review and identify what policies are present or
  absent. Existing policies should be reviewed with a gender lens for opportunities to strengthen
  existing policies.

- **Inventory of practices currently implemented or not.** using the *Delivering Gender
  Equality: A Best Practices Framework for Male-Dominated Industries* to identify any blind spots
  within the employee life cycle.

- **Gender equity analysis.** Gender equity refers to processes, resources, strategies, and
  measures that ensure fairness between women and men and that compensate for historical
  and social disadvantages that prevent women and men from otherwise operating on a level
  playing field. A gender equity analysis could include a salary pay gap analysis, audit of employee
  benefits use, training and leadership development participation, or succession planning and
  promotion audit.

Once this data is collected, an objective analysis can be holistically conducted to identify where there
are inequalities and imbalances within the organization’s employee life cycle and culture. This should
always be the basis of goal and target setting.

**PRO TIP**

*Use data to analyze gender equality gaps and challenges, and avoid making assumptions based on anecdotes or
personal observations only. Organizations that make decisions without using data risk diverting important human and
financial resources toward actions that ultimately will not achieve gender equality goals. For example, if data analysis
reveals that women are being hired in equal numbers as men, but that women are seldom promoted, focusing resources
on developing activities to remove biases in promotion and talent development will be more strategic than focusing on
recruitment processes. Knowing the starting point is also critical for setting targets. For example, if there are already 30
percent women in leadership positions, it does not make sense to set a target of 25 percent. In this instance, the
organization should aim higher, perhaps with the goal of reaching 40 percent in the next five years.*

**SYSTEMATICALLY PRIORITIZE GOALS, TARGETS, AND ACTIVITIES**

*Delivering Gender Equality: A Best Practices Framework for Male-Dominated Industries* is a
gender equality toolkit that provides a phased approach for improving gender equality
across the employee life cycle. Not all of
these practices can be tackled at once.
Evaluating the needs of an organization,
setting priorities, and using a phased approach
will bring rigor and order to an organization’s
gender equality strategy.

**TIPS AND REQUIREMENTS FOR WHO SHOULD
BE AT THE TABLE**

*Ensure data collection disaggregates by social characteristics like sex, race, gender, and socioeconomic status.*

*Engage experts internal to the organization or externally to support analysis of gender gaps*

*Target 50/50 gender parity in those reviewing the analysis and determining targets and priorities*
GENDER EQUALITY GOAL-SETTING CHECKLIST

- What is the overarching goal of your gender equality vision? How will increasing gender equality help to achieve business goals?

- Which interventions are most likely to succeed in the cultural and organizational context?

- How will support and buy-in be secured from staff at the organization, particularly senior leadership?

- What will be the return on investment of the interventions proposed? Consider the costs and benefits of the proposed activities.

- Do the proposed interventions contribute to the organization’s gender equality strategy and overarching goals, or are they ad hoc? For example, creating social media around International Women’s Day as an isolated activity disconnected from a broader communications strategy will do little to build an organization’s reputation as an employer of choice for women.

DIFFERENTIATE BETWEEN SHORT-, MEDIUM-, AND LONG-TERM OBJECTIVES

Setting short-, medium-, and long-term gender equality objectives will help organizations prioritize actions and set time-bound goals.

- **Long-Term Objectives**: These are overarching gender equality goals that require the successful implementation of short- and medium-term actions. For example, long-term priorities might include a target (i.e., achieving 40 percent female staff or 30 percent in leadership positions by 2025) or an organizational change (i.e., inclusion and diversity become part of the company culture). Accomplishing long-term objectives can take three to five years.

- **Medium-Term Objectives**: These contribute to long-term objectives and build on the progress made by short-term activities, frequently over the course of one to two years. Often, these activities improve communications and outreach materials, increase access to training, and change systems to build knowledge and shift longstanding biases and perceptions.

- **Short-Term Objectives**: These are smaller adjustments accomplished in a shorter time frame (less than one year) that create impact and motivation with quick wins, but may not be sustainable without acting on them within the context of working toward medium- and long-term objectives. For example, drafting an Equal Employment Opportunity Policy is an important initial step toward equality, but requires longer-term behavior and culture change for impact.

Example: Short-, medium-, and long-term objectives for recruitment and hiring.

<table>
<thead>
<tr>
<th>SHORT-TERM</th>
<th>MEDIUM-TERM</th>
<th>LONG-TERM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Create an EEO statement</td>
<td>Establish gender-inclusive recruitment and hiring practices, including behavior-based interviewing, unconscious bias training for the selection committee, etc.</td>
<td>Achieve gender parity targets (i.e., 40 percent women by 2025) and conduct regular audits of the recruitment process to ensure women are equally considered in all hiring processes</td>
</tr>
</tbody>
</table>

Example: Short-, medium-, and long-term objectives for recruitment and hiring.
PRO TIP

Quick wins and short-term goals are important for laying a foundation, gaining attention, and building momentum toward gender equality, but they are just a starting point and should not represent the extent of your long-term strategic goals. Short- and medium-term goals are often adaptations that are easier to make, and fit within an organization’s budget and goals, while long-term goals often require a transformation of your systems, processes, and work culture. It is critical to do both—build immediate excitement and momentum while also working toward long-term goals.

STRATEGIC VS. AD HOC PROGRAMMATIC INTERVENTIONS

Another important consideration when setting priorities is to recognize the difference between strategic vs. programmatic ad hoc interventions. While programmatic ad hoc interventions can be helpful, they should contribute to the broader gender equality strategy and the organization’s long-term goals.

AD HOC PROGRAMMATIC INTERVENTIONS

These are initiatives that are isolated or only done once, are not embedded in a strategic plan, and may not support the overall gender equality strategy or vision. At times, ad hoc programmatic activities are worthy of implementation if they contribute to achieving set goals, but they should be paired with, or incorporated into, long-term strategic interventions. Examples of ad hoc programmatic interventions that may not be effective if conducted as a one-off activity include:

- Celebrating International Women’s Day;
- Organizing Bring Your Daughter to Work Day; and
- Sending out a newsletter featuring women.

STRATEGIC INTERVENTIONS

These interventions are oriented toward long-term, sustainable, systematic changes following a data-driven approach and a clear vision. Examples of strategic interventions include:

- Providing regular sexual harassment training for managers;
- Instituting a flexible work schedule policy to help improve work-life balance; and
- Creating a women’s network that meets regularly to discuss challenges that women at the organization face and to elevate action items to leadership to address the challenges.

- Adopting and robustly implementing gender-inclusive recruitment and hiring practices including behavior-based interviewing, unconscious bias training for the selection committee
**AD HOC PROGRAMMATIC INTERVENTIONS VS. STRATEGIC INTERVENTIONS**

<table>
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<tbody>
<tr>
<td>Creating an <em>ad hoc</em> training for women on a topic such as building your brand, negotiation skills, etc.</td>
<td>Creating a regular training program that continually empowers and builds skills of female staff</td>
</tr>
<tr>
<td>Creating one employee survey to assess challenges that women might face at the organization</td>
<td>Conducting bi-annual employee surveys disaggregated by sex and instituting a committee to monitor and evaluate the results over time</td>
</tr>
<tr>
<td>Visiting a university to show a video to students or speak about pursuing a STEM career</td>
<td>Creating a comprehensive outreach program with a local university complete with an internship program and mentorship opportunities on a regular basis</td>
</tr>
</tbody>
</table>

**STRATEGIC INTERVENTION CHECKLIST**

- Do the interventions help achieve **specific targets** set by the organization? See guide to Setting Smart Targets.
- Do the interventions **reinforce the business case** for gender equality developed for the organization?
- Have you secured **leadership support** for the implementation of the intervention?
- Has your activity been **mainstreamed into** the organization’s strategy (as opposed to being a “one-off” activity)?
- Has the intervention been **formalized or codified** at the organization as a policy, key performance indicator, or component of the strategic business plan?

**HELPFUL RESOURCES**

- Example of short- and long-term priorities by Fujitsu
- **4 Tips for Setting Short-Term & Long-Term Business Goals**, Big Think Edge
- **Short-, Medium-, and Long-Term Goals: Making Business Planning Effective, Success Stream**
ABOUT ENGENDERING INDUSTRIES

Expanding women’s participation in male-dominated industries leads to tangible economic empowerment outcomes for women, such as formal employment opportunities and higher incomes. Additionally, increased gender equality can improve business performance and help organizations meet their bottom-line goals by enhancing employee satisfaction, reducing turnover, and driving productivity. Moreover, well-functioning organizations create stronger and more resilient economies and support countries on their path to self-reliance.

Engendering Industries delivers a unique approach to improving gender equality in male-dominated sectors. Through customized best practices, demand-driven coaching, and a Gender Equity Executive Leadership Program, Engendering Industries builds the capacity of leaders to implement gender equality interventions in their organizations.