SOLICITATION NUMBER: 72068322R10008  
ISSUANCE DATE: July 22, 2022  
CLOSING DATE: August 19, 2022 – 11:59 p.m. (GMT)

SUBJECT: Solicitation for a USAID Project Management Specialist (Nutrition)  
Cooperating Country National Personal Services Contract (CCN/PSC)  
(Niger Local Compensation Plan)

Dear Prospective Offerors:

The United States Government, represented by the U.S. Agency for International Development (USAID), is seeking offers from qualified persons to provide personal services under contract as described in this solicitation.

Offers must be in accordance with Attachment 1 of this solicitation. Incomplete or unsigned offers will not be considered. Offerors should retain copies of all offer materials for their records.

This solicitation in no way obligates USAID to award a PSC contract, nor does it commit USAID to pay any cost incurred in the preparation and submission of the offers.

Any questions must be directed in writing to the Point of Contact specified in the attached information.

Sincerely,

Kevin Sarsok  
Kevin Sarsok  
Executive Officer
I. **GENERAL INFORMATION**

1. **SOLICITATION NUMBER**: 72068322R10008

2. **ISSUANCE DATE**: July 22, 2022

3. **CLOSING DATE/TIME FOR RECEIPT OF OFFERS**: August 19, 2022-11:59 p.m. (GMT)

4. **POINT OF CONTACT**: Recruitment team, email at Usaiddakar-hr@usaid.gov

5. **POSITION TITLE**: USAID Project Management Specialist (Nutrition)

6. **MARKET VALUE**: From Step 1: FCFA 23,812,221 to Step 12: FCFA 32,988,293 equivalent to grade FSN-11 – 40-hour workweek (no relocation benefits; see page 8 for benefits). In accordance with AIDAR Appendix J and the Local Compensation Plan of USAID/Niger. Final compensation will be negotiated within the listed market value.

7. **PERIOD OF PERFORMANCE**: The services provided under this contract are expected to be of a continuing nature that will be executed by USAID through a series of sequential contracts, subject to the availability of funds, the need for services and performance. The base period will be for one year, estimated to start on o/a September 1, 2022. Based on Agency need, the contracting Officer may exercise an additional option period for four years for the dates estimated as follows:

<table>
<thead>
<tr>
<th></th>
<th>Base Period: o/a September 1, 2022 to August 31, 2023</th>
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<tbody>
<tr>
<td>Option Period 1:</td>
<td>o/a September 1, 2023 to August 31, 2027</td>
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9. **ELIGIBLE OFFERORS**: USAID policy is that a Cooperating Country National (CCN), meaning an individual who is a cooperating country (Niger) citizen or a non-cooperating country citizen lawfully admitted for permanent residence in the cooperating country (including citizens of ECOWAS member states) may apply. A CCN is preferred over a local-hire Third Country National (TCN) in order to integrate the foreign assistance effort into the community, enhance the skills of the cooperating country’s population, and contribute to the local economy. A local-hire TCN must only be used when qualified CCNs are not available. Therefore, CCN applications will be screened first. If qualified CCNs are not available, USAID will consider applicants from TCNs.

10. **SECURITY LEVEL REQUIRED**: Facility Access

11. **STATEMENT OF DUTIES**

**BASIC FUNCTION OF POSITION**

The United States Agency for International Development (USAID) Bureau for Humanitarian Assistance (BHA) is responsible for facilitating and coordinating U.S. Government (USG) humanitarian assistance overseas in response to all types of international disasters. The Bureau responds to an average of 75 disasters in more than 70 countries every year. In addition to responding to disasters, BHA helps crisis-affected communities by building on our humanitarian responses and supporting early recovery efforts that restore and protect basic systems and services. BHA is the largest provider of humanitarian
assistance in the world. In FY 2020, USAID provided over $7.2 billion in humanitarian assistance. This includes more than $385 million in targeted resilience and food security activities in 11 countries, including Niger.

To help improve, monitor, and coordinate the effectiveness and efficiency of the assistance provided under the BHA program in Niger (assistance which amounted to over $100 million in FY 2020) USAID requires the services of a USAID Project Management Specialist (Nutrition), based in Niamey, Niger. The position is based in USAID Niger Country Office in Niamey, but it is expected that up to 50 percent of the incumbent’s time, security permitting, will be spent traveling within Niger to monitor activities and assess assistance needs.

The incumbent will provide technical assistance to the USAID Niger BHA Office by contributing to the management and oversight of projects within the BHA portfolio. S/he will work to improve the liaison between USAID and other donors and Niger counterparts working on nutrition activities. In his or her capacity, s/he is responsible for monitoring and reporting on nutrition and broader humanitarian and resilience components of BHA programs across Niger in order to inform decision makers in USAID/Niger, the BHA West Africa Regional Office in Dakar, Senegal, and BHA/Washington so that they can ensure effective management and targeting of BHA resources.

The incumbent will collect information on the effectiveness and quality of implementation of BHA emergency and resilience food and nutrition assistance programs throughout Niger, including whether resources are being targeted and distributed effectively and equitably in order to combat hunger and malnutrition and save lives. S/he will prepare reports and verbally brief BHA and other U.S. Government (USG) personnel on conditions of vulnerable communities and individuals. S/he will also engage with partners in the field to identify ways to resolve operational challenges.

The incumbent will work under the direction of the BHA Niger Team Leader, or his/her designee. This position requires regular coordination with other BHA team members, representatives from other USAID and Embassy Niamey offices, the humanitarian donor community, and the UN, and therefore requires a highly collaborative work style.

MAJOR DUTIES AND RESPONSIBILITIES

Advising Mission on nutrition and food security investment and programming issues (80% of time)

a) Monitor and evaluate the implementation of the BHA partner’s nutrition and broader food security related activities and reporting back to the BHA/Niger Office Director. The incumbent will help ensure that nutrition components of BHA funded programming are technically sound, on schedule and are efficiently reaching the vulnerable people targeted for assistance.

b) Contributes to, in collaboration with BHA colleagues, an annual monitoring plan outlining the sites to be visited and timeline, and conducts regular field monitoring visits, in accordance with the monitoring plan, spending at least 50 percent of time in the field, often in austere conditions, collecting data on the implementation of nutrition activities and other aspects of BHA programs. Primary monitoring responsibilities are to ensure sound implementation of nutrition components of BHA funded programs. Also advises on any issues arising that need to be addressed, including immediate reporting of any actual or suspected diversions of USG resources, missed implementation targets, and non-compliance with USAID regulations. Makes recommendations for addressing and solving any problems that are discovered, provides feedback to the implementing partner and concludes with follow-up to ensure improvements.

c) Searches and reviews technical reports and documents related to nutrition and food security to remain current about general knowledge and advances in the fields of nutrition and food security, in
general, and others’ findings related to his/her geographic zone of responsibility, in particular.

d) Drafts factual and analytical reports on all field monitoring trips, assessments, etc. Provides information for additional reporting to the BHA/Niger Office Director, USAID Country Representative and/or Mission Director, the BHA West Africa Regional Office, and BHA/Washington, as necessary.

e) Follows closely current political, social, economic and food security trends in Niger. Use judgement and experience to assess the accuracy of information, reliability of sources, and the relevance of the information. Also provides analysis on how these trends affect the development and implementation of BHA’s agricultural and resilience programming.

f) Exchanges information with relevant FEWSNET team(s) and reviews and provides feedback on FEWSNET reports prior to their release.

g) The incumbent will be required to assist in creating a supportive work environment that values diversity, and elicits the highest possible level of performance from all team members.

**Internal and External Coordination (20%)**

a) Maintains active dialogue with other donors, local organizations, and various Government of Niger (GoN) offices on nutrition issues and activities; builds contacts to facilitate dissemination of information and coordination of activities.

b) Liaises with senior level GoN counterparts in the Ministry of Public Health, the Nutrition office and other pertinent government ministries and structures to maintain up-to-date information and analysis of agricultural trends and outputs in Niger.

c) Participates in multi-agency assessments of food security, markets and food assistance and other humanitarian needs, and assists in the development of funding and programmatic recommendations for BHA and the USAID Mission.

d) Represents BHA in working group meetings and other fora with UN, NGOs, and other humanitarian donors. Represents USAID to a wide range of government officials at the provincial/district level and representatives at the technical and administrative levels. Engages with beneficiaries, community members and leaders related to BHA’s food security programs. All representation is performed in line with the overall direction of the BHA/Niamey office and specific country team.

**Supervision Received:** The incumbent is supervised by the BHA/Niger Office Director. Assignments are made via jointly agreed upon work objectives and plans and will be updated as the situation requires. The incumbent works independently with minimal guidance from the supervisor, prioritizing all work and setting or meeting deadlines as applicable.

**Supervision Exercised:** No supervisory role.

**12. PHYSICAL DEMANDS**

The work requested does not involve undue physical demands.
II. MINIMUM QUALIFICATIONS REQUIRED FOR THIS POSITION

a. Education: Minimum of bachelor’s degree in nutrition or a related field with significant study in maternal and child nutrition and food security.

b. Prior Work Experience:
   ● A minimum of five (5) years of progressively responsible experience managing and implementing programs in a developing country setting related to nutrition, emergency food and nutrition, community nutrition, or public health nutrition. Experience related to food assistance programming, ideally in more than one country either through several short-term assignments or long-term residential postings, is required.
   ● Experience and skills related to infant and young child feeding practices, treatment and prevention of malnutrition, and nutrition interventions which reduce the rates of chronic malnutrition.
   ● Appropriate combination of education and experience of basic and advanced nutrition principles related to the prevention and treatment of malnutrition.
   ● Demonstrated analytical skills in complex programming which combines nutrition, health, agriculture and livelihoods for improved household health and income. Previous experience conducting program oversight is required. Past experience working with other donor-funded programs, and/or with local NGOs.
   ● Work demonstrating an extensive knowledge of drivers of malnutrition in Niger.

c. Post Entry Training:
   ● Rapid familiarization with general U.S. Government policies and specifically the Food for Peace Act and Title II implementing guidelines, Regulations 11 and 22 CFR 216 and 226.
   ● Food Aid Rules & Regulations/Commodity management training
   ● BHA training
   ● Integrated Phase Classification
   ● On the job training and mentoring

d. Language Proficiency:
   ● English level 4 is required.
   ● French level 4 is required.
   ● Proficiency in one additional language spoken in Niger, such as Hausa, Fulfulde, or Zarma, required.
   ● Proven capacity to communicate effectively both orally and in writing.

e. Job Knowledge:
   The employee advises USG and partner staff on complex policy issues and must have:
   ● Expert knowledge on host region programs and strategies in nutrition as it pertains to improved food security.
   ● Experience with nutrition and food security programs and/or a demonstrated mastery of the nutrition sector.
   ● Highly developed technical expertise in the field of nutrition and food security to allow the incumbent to analyze, interpret and present technical information relevant to the program.
   ● A pragmatic understanding of emergency response mechanisms, programming for vulnerable populations, refugees, and internally displaced people, as well as guidelines and processes involved in management of USAID Title II development and emergency portfolios.
   ● A sound understanding of the elements of food needs assessments.
- Understand how USAID formulates program objectives and approaches, monitoring and evaluation procedures, and information systems.
- A clear understanding of food assistance policy issues, operational procedures, and related market and economic issues (as espoused, for example, in PL 480 Title II Food for Peace policy documents including Regulation 11, BHA Annual Program Statement for emergency assistance, guidelines to Bellmon Analysis, and UMR determinations).
- An understanding of how food and nutrition assistance is used in development and humanitarian programs and the interaction among cross-sectoral program activities necessary to address food insecurity.
- An understanding of the interrelationships of social, economic, and political factors in Niger and their bearing on problems of nutrition and including a working understanding of how BHA resources are programmed to meet emergency and development requirements.
- An operational level understanding of how BHA/W budgets and programs the Title II commodities and emergency food security resources.

f. **Skills and Abilities:**
The incumbent must have:
- Strong working knowledge of MS Word, MS Excel, and MS PowerPoint.
- Good interpersonal skills and the ability to work collaboratively with a wide range of staff and representatives.
- Ability to work cooperatively in a multicultural team.
- Ability to review, evaluate and apply complex policies and regulations.
- Ability to provide rapid, concise, accurate reporting, both verbally and in written English.
- Ability to grasp and theorize the complexities of nutrition and food security, the wide variety of dynamic influencing factors and the potential influence of international food assistance.
- Ability to collect and analyze qualitative and quantitative data to assess complex factors contributing to food security.
- The ability to plan, organize, manage, and evaluate complex nutrition interventions.
- A high degree of flexibility.
- Ability to travel within Niger, the West Africa region and Washington, DC. USAID/BHA staff are worldwide available and are occasionally requested to travel to Bureau response priority countries on a TDY basis.

III. **EVALUATION AND SELECTION FACTORS**

The Government may award a contract without discussions with offerors in accordance with FAR 52.215-1. The CO reserves the right at any point in the evaluation process to establish a competitive range of offerors with whom negotiations will be conducted pursuant to FAR 15.306(c). In accordance with FAR 52.215-1, if the CO determines that the number of offers that would otherwise be in the competitive range exceeds the number at which an efficient competition can be conducted, the CO may limit the number of offerors in the competitive range to the greatest number that will permit an efficient competition among the most highly rated offers. The FAR provisions referenced above are available at https://www.acquisition.gov/browse/index/far.

**Selection Process**
After the closing date for receipt of application, a Selection Committee will convene to review applications that meet the minimum requirements and evaluate them in accordance with the evaluation criteria. Incomplete applications from applicants will not be scored. As part of the selection process, only shortlisted applicants will be invited to participate in an oral interview. Required reference checks will be conducted only for
shortlisted applicants who meet the specified requirements. The applicant’s references must be able to provide substantive information about his/her performance and abilities.

Candidates will be evaluated and ranked based on the following selection criteria to a maximum score of 100 points:

**Rating System**
1. Education Pass/Fail based on the diploma required in the offer
2. Work Experience (40%)
3. Language skills (10%)
4. Job Knowledge (25%)
5. Skills and Abilities (25%)

*USAID policy specifies that a cooperating country national (CCN) is preferred over a third country national (TCN). Therefore, CCN and TCN offers will not be evaluated together. USAID will evaluate CCN offers first and if the CO determines that there are no qualified CCNs, only then will USAID evaluate TCN offers.*

**IV. SUBMITTING AN OFFER**

To ensure consideration of applications for the intended position, Offers must be received by the closing date and time specified in Section I, item 3 and submitted electronically to: usaid dakar-hr@usaid.gov with the following email subject line: [name of applicant] SOLICITATION 72068322R10008 Nutrition Specialist.

Qualified applicants are required to submit the following five (5) items in separate email attachments in one email submission:

1. **Cover letter:** The cover letter should contain an overview of the applicant’s qualifications and must state how the applicant meets the technical evaluation criteria: 1) minimum education, language proficiency, years of prior work experience requirements, and 2) knowledge, skills and ability, listed above in the section entitled Evaluation and Selection Factors. The filename should be: Cover letter [name of applicant] SOLICITATION 72068322R10008.

2. **Current résumé/curriculum vitae (CV).** The CV/résumé must contain sufficient relevant information to evaluate the application in accordance with the stated technical evaluation criteria, listed above. The title of the file should be: Resume/CV [name of applicant] SOLICITATION 72068322R10008.

3. Applicants are required to provide **no less than five (5) references** who are not family members or relatives. References should include not less than three (3) from current or former supervisors (from both paid or volunteer work) who can provide information regarding applicant job knowledge and professional work experience. Applicants must provide accurate e-mail addresses for all references. The filename should be: References [name of applicant] SOLICITATION 72068322R10008.

4. Offeror Information for Personal Services Contracts **form AID 309-2** which can be found at [http://www.usaid.gov/forms/](http://www.usaid.gov/forms/). Offerors are required to complete and sign the form.
5. Copies of relevant academic degrees/diplomas, certificates, and other documents (such as short writing samples) supporting the application should be submitted in a single searchable PDF file. The filename must be: Supporting documents [name of applicant] SOLICITATION 2068322R10008.

6. Copy of the National Identity Card.

Offers must be received by August 19, 2022 and submitted to usaid dakar-hr@usaid.gov. To ensure consideration of offers for the intended position, Offerors must prominently reference the Solicitation number in the offer submission and as the subject line in any cover letter. The highest-ranking applicants may be selected for an interview.

ALL DOCUMENTS MUST BE SUBMITTED IN ENGLISH except for supporting documents.

V. LIST OF REQUIRED FORMS PRIOR TO AWARD

Once the Contracting Officer (CO) informs the successful Offeror about being selected for a contract award, the CO will provide the successful Offeror instructions about how to complete all the pre-award forms and clearances necessary (medical and security).

VI. BENEFITS AND ALLOWANCES

As a matter of policy, and as appropriate, a PSC is normally authorized the benefits and allowances in accordance with Mission policy and Local labor laws in Niger.

Benefits: Annual bonus and Medical insurance.
Allowances: Transportation, Housing, Education and Seniority.

VII. TAXES

In accordance with Mission policy and local labor laws.

VIII. USAID REGULATIONS, POLICIES AND CONTRACT CLAUSES PERTAINING TO PSCs

USAID regulations and policies governing CCN and TCN PSC awards are available at these sources:


4. Ethical Conduct. By the acceptance of a USAID personal services contract as an individual, the contractor will be acknowledging receipt of the “Standards of Ethical Conduct for Employees of the Executive Branch,” available from the U.S. Office of Government Ethics, in accordance with General Provision 2 and 5 CFR 2635. See https://www.oge.gov/web/oge.nsf/OGE%20Regulations.
5. **PSC Ombudsman**
   The PSC Ombudsman serves as a resource for any Personal Services Contractor who has entered into a contract with the United States Agency for International Development and is available to provide clarity on their specific contract with the agency. Please visit our page for additional information: [https://www.usaid.gov/work-usaid/personal-service-contracts-ombudsman](https://www.usaid.gov/work-usaid/personal-service-contracts-ombudsman)
   The PSC Ombudsman may be contacted via: [PSCOmbudsman@usaid.gov](mailto:PSCOmbudsman@usaid.gov).

*It is USAID's policy to provide equal opportunity in all employment practices regardless of race, color, religion, sex, national origin, age, sexual orientation, disability, marital status, parental status, or political affiliation. USAID employees must exhibit tolerance and respect for USAID Diversity, Equity, and Inclusion strategies and policies.*

Please note that only shortlisted applicants will be contacted to participate in the oral interview process.
Cleared by:

Marybeth McKeever: _______________________________ Date: ________________
West Africa Regional Advisor, BHA