



**USAID**  
FROM THE AMERICAN PEOPLE



## NEW PARTNERSHIPS INITIATIVE

The New Partnerships Initiative helps the Agency partner with new, nontraditional, and local actors to advance their development goals—while elevating the quality of our partnerships through strengthened accountability, capacity, and local leadership.

Three principles guide our perspective on the partnerships that we wish to support:

- Promote local leadership. We work through local actors and systems while engaging both new and established partners to strengthen local leadership in development.
- Seek innovative approaches to strengthening the capacity, performance, and accountability structures of our partner ecosystem. We help the Agency realize its aim of working with new, nontraditional, and local partners by making the Agency more accessible to them while increasing partner capacity for collaboration. Relationships characterized by equity and accountability within the partner ecosystem better empower local populations to take the lead in achieving progress on their development objectives.
- Identify new and nontraditional sources of funding to sustain partnerships and scale impact. We pursue partnerships that leverage non-U.S. government funding sources to enhance local ownership and support effective collaboration across the spectrum of humanitarian and development funders.

PHOTO: LAWRENCE MTIMAJUNENENJI, FEED THE CHILDREN

## **PARTNERSHIPS: THE KEY TO USAID'S SUCCESS**

NPI was born out of the recognition that the success of the Agency is bound together with the vitality of our partner ecosystem. Situated within the Local, Faith, and Transformative Partnerships (LFT) Hub of the Bureau for Development, Democracy, and Innovation (DDI), NPI supports the Hub's goals of strengthening the Agency's ability to partner with nontraditional and diverse actors by:

- Developing funding mechanisms and providing technical support that prioritizes new and local partners.
- Enhancing capacity and accountability structures within the local systems in which our partners operate.
- Promoting equitable and collaborative relationships among implementing partners, including prime awardees and their sub-partners.

### **PARTNERSHIPS INCUBATOR: BRIDGING THE AGENCY-PARTNER GAP**

In support of NPI, the Agency established the Partnerships Incubator to assist with increasing transparency, accelerating the momentum of the initiative, expanding Agency capacity for partnerships, and helping partner organizations work with USAID. The Partnerships Incubator collaborates with USAID Headquarters, Missions, Bureaus, and Operating Units to identify and engage new and local partners, provide training and capacity-building assistance, and develop tools and resources for potential and existing partners.

**WORKWITHUSAID.ORG** is USAID's free platform designed to support organizations interested in working with the Agency. By registering on this website, current and prospective partners can access a variety of innovative services and curated resources created to improve organizational readiness, connect partners to peers and experts, and prepare to seek USAID funding.

### **WHERE WE WORK**

NPI is positioned to support partnerships globally within all different development and humanitarian sectors. Since the release of the inaugural NPI Conflict Prevention and Recovery Program Annual Program Statement (APS) in 2019, NPI released two additional APS's in 2020 supporting work in global health and higher education. NPI currently supports 33 affiliated awards representing over \$400 million to approximately 60 partners.

More information can be found at: [www.usaid.gov/npi](http://www.usaid.gov/npi)