ADS Chapter 501
The Automated Directives System (ADS)

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**ADS 501 – The Automated Directives System (ADS)**

### 501.1 OVERVIEW

**Effective Date: 05/26/2017**

Every Federal agency is required to make and preserve records of its policies and procedures and to adequately document the information through effective directives management (44 U.S.C., Section 3101 and 36 CFR Section 1222). The Automated Directives System (ADS) is USAID’s directives program. The ADS contains the organization and functions of USAID, along with the policies and essential procedures that guide the Agency’s programs and operations. It is intended to provide the information that employees need to carry out their responsibilities and to achieve Agency goals, consistent with applicable laws, regulations, and policy decisions. This chapter provides the policies and procedures for the development and maintenance of material contained in the ADS.

The ADS does not establish requirements for USAID contractors and grantees. In accordance with the Administrative Procedures Act (APA, 5 U.S.C. Subchapter II, at [http://www.archives.gov/federal-register/laws/administrative-procedure/](http://www.archives.gov/federal-register/laws/administrative-procedure/)) it may be necessary to engage in rulemaking when the Agency is considering a regulation that will affect the rights and interests of outside parties (see ADS 156, Agency Rulemaking).

### 501.2 PRIMARY RESPONSIBILITIES

**Effective Date: 07/05/2019**

a. **The Bureau for Management, Office of Management Policy, Budget and Performance, Policy Division (M/MPBP/POL):**

1. Provides oversight and guidance for the development and dissemination of Agency policies and procedures;

2. Reviews Agency policy to ensure the policy clearly articulates the goal, is cohesive and streamlined, and includes key requirements for implementation;

3. Supports ADS Points of Contact (POCs) in developing new and significantly revising policies, in accordance with the content assessment framework (see 501.3.2.2);

4. Administers the ADS and the Agency’s Notices system; and

5. Administers the ADS MyUSAID page and public ADS website.

b. **ADS Points of Contact (POCs)** work with M/MPBP to create and maintain ADS material within their notional areas of responsibility. ADS POCs are responsible for ensuring the policy goal is clearly articulated; reflects all relevant laws, regulations, and Agency priorities; and aligns with the content assessment framework (see 501.3.2.2) for new and significantly revised chapters.
c. **ADS Clearing Officials** review new and substantively revised ADS material and provide comments and clearance on behalf of their Bureau/Independent Office (B/IO).

d. **USAID employees** are responsible for complying with the policy directives and required procedures identified in the ADS. As stakeholders with equities in USAID policies, USAID employees may be asked to support an implementation or impact assessment of their respective policy chapters (see **501.3.2.2**).

### 501.3 POLICY DIRECTIVES AND REQUIRED PROCEDURES

#### 501.3.1 Structure and Content of the ADS

**Effective Date: 07/05/2019**

The ADS is a real-time directives system. The ADS is organized into the following six functional series that cover Agency programming and management operations:

- **Series 100:** Agency Organization and Legal Affairs
- **Series 200:** Programming
- **Series 300:** Acquisition and Assistance
- **Series 400:** Human Resources
- **Series 500:** Management Services
- **Series 600:** Budget and Finance

Each functional series contains chapters organized by subject matter. Each functional series also contains ADS internal mandatory references and ADS additional help references. These chapters and references are continuously updated to align USAID’s policies with the latest Federal regulations and other overarching guidance.

1. **ADS Chapters.** Each ADS chapter includes mandatory policy directives and required procedures as well as explanatory information on specific topics. The ADS chapter standardized structure contains six mandatory sections: Overview, Primary Responsibilities, Policy Directives and Required Procedures, Mandatory References, Additional Help, and Definitions (see [ADS 501sag, ADS Chapter Template](#) for more details on these sections). ADS chapters should not contain footnotes or extensive graphs or tables. ADS chapters should be no longer than 50 pages, with 100 pages being the maximum. ADS POCs should continually assess if their chapters could be streamlined to facilitate readability and thereby improve policy compliance.

2. **ADS Internal Mandatory References.** These references carry the same weight as ADS chapters. If an ADS document contains mandatory guidance but does not have enough content to meet the standardized structure of an ADS chapter, then it should be an internal mandatory reference. ADS internal mandatory references do not have a standardized structure and they have no page limit, although drafters should exercise brevity and use plain English.
3. ADS Additional Help References. These references contain non-mandatory guidance. ADS additional help references do not have a standardized structure and they have no page limit (see 501.6 for more information), although drafters should exercise brevity.

The ADS does not contain internal office procedures.

501.3.1.1 Mandatory Policy and Non-Mandatory Guidance in the ADS
Effective Date: 07/05/2019

The ADS contains both mandatory policy and non-mandatory guidance. The mandatory policy encompasses two broad categories (1) policies that the Agency has identified as necessary for the proper conduct of its business and (2) required procedures which identify more detailed courses of action that must be followed. Every employee must comply with mandatory guidance.

Mandatory guidance in the ADS is kept to a minimum, preserving operational flexibility to the extent consistent with law and regulation, sound policy principles, and management practices. Non-mandatory guidance is intended to help employees carry out their duties. While strongly encouraged to review and consider such guidance, employees are not required to follow it.

To the extent possible, ADS POCs should assess if policy guidance and procedures can be synthesized in mandatory and/or non-mandatory guidance, including through the use of process maps or infographics, to streamline ADS chapters and enhance ADS readability.

501.3.2 Creating and Revising ADS Material

501.3.2.1 Overview
Effective Date: 07/05/2019

Management officials must designate qualified ADS Points of Contact (POCs) in their B/IO to create and revise ADS material in consultation with M/MPBP. A qualified POC is a subject matter expert (SME) or someone who can interview the SME and write the ADS material. Please note: ADS POCs must be direct-hires. Contractors cannot represent the Agency as the POC; however, they can assist in updating policy.

In accordance with the Plain Writing Act of 2010, USAID’s policies must be simple and easy to understand, with the goal of minimizing the potential for uncertainty and litigation arising from such uncertainty.

The POCs writing ADS material must communicate clearly to Agency employees using plain language. The POCs must avoid jargon and overusing highly technical terms so that all Agency staff can understand and comply with the policy. POCs are responsible for ensuring the policy goal is clearly articulated, reflects all relevant laws, regulations and Agency priorities and aligns with the content assessment framework. This includes
consideration of all relevant requirements for successful implementation of the policy, including a communications plan, and metrics, as applicable, to track use.

The goal is for employees to find what they need on the subject, understand what they find, and use what they find to meet their needs. When writing, POCs must:

a. Follow the ADS Style Guide;

b. Know and understand the requirements, applicable laws, regulations, and policy decisions impacting the subject matter;

c. Know the extent of their authority;

d. Ensure that material is well organized and that content is comprehensive;

e. Use active rather than passive voice; and

f. Be concise.

Before revising ADS material, POCs must request the most current Word version of the ADS chapter or reference from M/MPBP’s ADS Team by emailing ads@usaid.gov. This ensures that POCs are revising the correct version, limiting version control issues among reviewers.

501.3.2.2  ADS Assessment Framework
Effective Date: 07/05/2019

To provide the evidence base for policy decisions related to continuous improvement or the policy’s necessity, M/MPBP conducts assessments for new and significantly revised ADS chapters. As defined in OMB Circular A-11, evidence is the available body of facts or information indicating whether a belief or proposition is true or valid. Evidence can be quantitative or qualitative and may come from a variety of sources, including performance measurement, evaluations, statistical series, retrospective reviews, data analytics, and other research.

In the case of operational policy assessment, the evidence can consist of data generated from relevant USAID systems, such as procurement data for an acquisition and assistance policy, or data from an After Action Report or management assessment, as a basis for justification for the policy change. The evidence basis should be used to inform the policy, in conjunction with relevant external directives and Agency priorities.

There are three types of ADS assessments: content, implementation, and impact. The M/MPBP Policy Analyst and the ADS POC must work together to apply assessment principles and methods to develop operational policy that is new or undergoing significant revision.

a.  ADS Content Assessment
The ADS content assessment provides the evidence base for decisions related to continuous improvement or the policy's necessity, including new rules and regulations that may affect ADS policies. Prior to, or during, policy design or revision, the M/MPBP Policy Analyst works with the ADS POC to ensure the policy goal is clearly articulated and that the underlying logic for why it will produce the intended change is clear. Content assessment supports policy cohesion, and the M/MPBP Policy Analyst liaises, as appropriate, with other B/IOs to ensure policy changes are consistently represented throughout the ADS.

ADS POCs and the M/MPBP Policy Analyst should jointly ask the key content assessment questions in development of the new or significantly revised policy.

b. Implementation and Impact Assessments

Implementation assessments on select ADS chapters may occur approximately six-months after policy issuance. The assessments evaluate if the policy was implemented as intended and help to understand implementation barriers and facilitators. They can also compare how different units execute policy, help to improve the implementation process, and inform future policy development.

Impact assessments on select ADS chapters can be conducted one-year or more after policy implementation. They assess if the policy achieved intended outcomes and impact as well as short- and long-term outcomes. Impact assessments determine whether changes in outcomes can be attributed to the policy and may identify the relative cost-benefit or cost-effectiveness of a policy.

ADS POCs and the M/MPBP Policy Analyst should jointly ask the key implementation or impact assessment questions in review of the policy.

501.3.2.3 Consultation on ADS Material
Effective Date: 07/05/2019

ADS POCs are encouraged to consult with staff in the B/IOs that may be affected by the new or revised ADS material before the clearance process. This potentially eliminates an overwhelming number of comments in the clearance process. There are two ways to consult with Agency stakeholders on ADS material:

1. In-person meetings: For new or significantly revised chapters, B/IOs should hold an in-person meeting with all affected B/IOs, policy stakeholders, and the M/MPBP Policy Analyst to discuss the rationale for the policy, including the evidence base and any relevant external directives and Agency policies. The ADS POC should briefly describe all relevant components of the policy and any resources necessary to implement. The intent of the meeting is to elicit questions and issues that can be meaningfully addressed and resolved during the discussion that would otherwise delay the formal clearance process. The
engagement will also further B/IO buy-in and change management for the new policy.

2. Written consultation: The ADS POC emails the draft policy revision to selected B/IOs for initial feedback. The ADS POC should highlight the material that is new and give the reviewing B/IO a deadline for giving feedback. The deadline should be no more than five business days. If the reviewing B/IO does not give feedback by the deadline, the POC should move forward and submit the ADS material to the ADS Team for processing.

501.3.2.4 ADS Review and Editing Process
Effective Date: 07/05/2019

Following engagement with the M/MPBP Policy Analyst on the content assessment of a new or significantly revised policy, POCs must send new or revised material to the ADS Team at ads@usaid.gov for review and editing before it is released for Agency-wide clearance. Once the POC submits a final version of the ADS material for review, an editor will be assigned to review the material for plain language, content, grammar, format, and other considerations. Before submitting new or revised ADS material, the POC must ensure that the material is a final draft. This means that the POC must obtain all internal clearances in their B/IO and conduct any necessary pre-vetting before submitting the material to the ADS Team. Once the POC submits the ADS material to the ADS Team for review, they cannot make any major additions or changes to the material. This is why it is important to interact with the M/MPBP Policy Analyst during policy development to ensure the policy reflects all relevant laws, regulations, and Agency priorities and conforms to the content assessment process described above.

Within ten business days, the editor will combine their edits with the notes from the analyst into one document and will send that document back to the POC to answer any editorial questions/suggestions before the document goes out for Agency clearance. If there are several ADS documents in queue for review then the editorial process may take up to 20 business days.

501.3.3 The ADS Clearance Process
Effective Date: 05/26/2017

Agency clearance must be requested for all new or substantively revised ADS material unless the material meets the exception criteria outlined in 501.3.3.8. ADS material includes chapters and mandatory references. ADS Clearing Officials review ADS material for compliance/conformity with policies and practices that have broad applicability within the Agency or specific applicability to a functional responsibility of their B/IO. The ADS clearance process takes approximately 45 business days (see ADS 501saj, The ADS Process).

501.3.3.1 Designation of Clearing Officials
Effective Date: 05/26/2017
Each B/IO must designate one ADS Clearing Official to provide clearance on behalf of their B/IO for ADS material. During the ADS clearance period, the ADS Team will only accept comments from the authorized ADS Clearing Official (see ADS 501mab, Clearance List for ADS Material), unless the official designates, in writing, a different individual to provide comments/clearance on their behalf. When the authorized ADS Clearing Official is away from the office for three or more days, an alternate Clearing Official must be designated to provide comments on behalf of the B/IO. The ADS Clearing Official must send the designation to ads@usaid.gov.

Please note that authorized Clearing Officials may only designate one person to review ADS material and clear on their behalf. This eliminates conflicting views between multiple reviewers.

501.3.3.2 Request for Clearance
Effective Date: 05/26/2017

The ADS Team emails clearance requests from the ADS Mailbox (ads@usaid.gov), to the ADS Clearing Officials listed in ADS 501mab, Clearance List for ADS Material. The ADS Clearing Officials have the following four options:

- Advise that they clear the material;
- Advise that they do not clear until their substantive comments are resolved (they must include their comments in track changes in the ADS material and clearly indicate that they are substantive);
- Advise that they clear the material and are including non-substantive comments or suggestions for the author’s consideration; or
- Advise that clearance by that B/IO is not required or is not applicable.

For more information on substantive versus a non-substantive comment, please see section 501.3.3.4.

If an ADS chapter has been partially revised, ADS Clearing Officials can only comment on the revised language. In the case of a partial revision, if an ADS Clearing Official provides comments on text that was not revised, it is at the discretion of the POC to address/incorporate those comments or note them for a future revision.

501.3.3.3 Timeframe for Clearance Responses
Effective Date: 05/26/2017

ADS Clearing Officials have ten business days to respond to ADS clearance requests. Responses must be provided in full within the ten day period. If an ADS Clearing Official or designated alternate does not respond within the comment deadline, their B/IO forfeits its right to comment on the material.
ADS Clearing Officials may request additional time, no longer than five business days, to review ADS material. It is at the discretion of M/MPBP to grant extensions. M/MPBP will not accept comments after the deadline period unless an extension was approved.

501.3.3.4 Substantive and Non-Substantive Comments
Effective Date: 07/05/2019

ADS Clearing Officials review ADS material for Agency compliance/conformity with policies and practices that have broad impact on the entire Agency or specific applicability to a functional responsibility of their B/IO. ADS Clearing Officials are required to use track changes to submit their comments.

Substantive comments alter the meaning or intent of the document. If an ADS Clearing Official requests a change to what people are required to do or how they are required to do it or points out conflicting information or inconsistencies, it is a substantive comment. The following are examples of what would be considered a substantive comment:

- Changing the tasks in a procedure or changing the responsible party;
- When a policy conflicts with a current policy or inaccurately reflects a current practice; or
- When a policy might have an adverse effect on budget, staffing, or customers.

Non-Substantive comments are editorial or provide clarification for already existing policy. If an ADS Clearing Official requests a change in the way information is presented, rather than the content, it is a non-substantive comment. One example would be suggesting a rewording for clarity.

The ADS Team, in coordination with the POCs, must address or incorporate all substantive comments before moving forward with issuance. POCs can choose whether to adopt non-substantive comments. If questionable, the ADS Team will determine whether a comment is substantive or non-substantive.

501.3.3.5 Re-Clearance
Effective Date: 05/26/2017

ADS chapters or references that are substantively revised as a result of clearance comments must be re-circulated to the ADS Clearing Officials, along with an explanation or notation of the changes unless the change meets one of the exceptions outlined in 501.3.3.8. The ADS Team will provide up to five business days for the ADS Clearing Officials to respond to the revised material. The timeframe for reclearance may be shorter if circumstances warrant greater urgency. ADS Clearing Officials must only provide comments on the material that has changed. ADS Clearing Officials cannot use the re-clearance period to comment on the entire document or on material that has not changed since the original clearance request.
501.3.3.6 Resolving Differences During the Clearance Process  
Effective Date: 05/26/2017

The M/MPBP ADS Team facilitates the Agency-wide clearance process and all clearance correspondence between the POCs and the ADS Clearing Officials. The ADS Team must send a master version of the ADS material containing all clearance comments to the POC within three business days after the clearance deadline has ended. The POC must make every effort to resolve all substantive issues that arise during the ADS comment period within ten business days after comments are received. M/MPBP/POL will not proceed to publication without resolution of all substantive clearance comments.

If the ADS Team, in coordination with the POC and the ADS Clearing Official, are unable to reach resolution, they must immediately elevate the issues within the B/IOs to the level necessary to reach resolution. If resolution is not reached within the operating units, M/MPBP will serve as a mediator in resolving the issue. If necessary, the issue will be elevated to the Director of M/MPBP. If not resolved at this level, the issue will be elevated to the Assistant Administrator for Management (AA/M) which could include consultation with the Administrator's office for a final decision.

501.3.3.7 Documentation  
Effective Date: 05/26/2017

The ADS Team must maintain documentation (email or memo) from all parties to demonstrate that final resolution of comments occurred.

501.3.3.8 Exceptions to the ADS Clearance Process  
Effective Date: 07/05/2019

Agency clearance, by designated ADS Clearing Officials, is not required for ADS material that meets the following exceptions to the ADS clearance process:

1. Written policy approved by the Administrator or Deputy Administrator;

2. Conforming amendments to policy that incorporate new or revised external regulations (this must be word for word and not a policy on how USAID will implement the regulation);

3. Conforming amendments to policy that complies with policy already contained in other cleared and issued ADS chapters or internal mandatory references; and

4. ADS material that is subjected to high level Agency review.

ADS material that is subjected to high level Agency review or undergo a more limited clearance process due to the nature of the material, including:
- ADS 101, Agency Programs and Functions;
- ADS 103, Delegations of Authority;
- Changes to Bureau/Independent Office symbols or acronyms;
- Acquisition and Assistance Policy Directives (AAPDs) that provide interim policy and procedures of an urgent and compelling nature;
- Human Capital and Talent Management (HCTM) ADS material (which includes clearance from GC, the Unions, and M/MPBP); and
- ADS Chapters 501 and 504 and their accompanying references.

If a B/IO proposes ADS material as a conforming amendment and the ADS Team, in consultation with an M/MPBP Policy Analyst, determines that it does not meet the criteria, the ADS material can be submitted for consideration by the AA/M to make a determination. If necessary, further appeal can be made to the Administrator. After approval of the conforming amendment, the policy will be inserted into the appropriate ADS chapter(s) and will be issued via the ADS website and by Agency Notice.

501.3.4 Issuance of ADS Material
Effective Date: 07/05/2019

The ADS Team prepares the final package for issuance once ADS material has received full Agency clearance. The following steps occur in preparing ADS material for issuance:

a. The ADS Team reviews the final chapter or reference for ADS style, format, punctuation, and grammar, and ensures that all hyperlinks are accurate and functional.

b. The ADS Team, in conjunction with the ADS POC, prepares the Policy Notice.

c. M senior management reviews and approves final ADS material for issuance, ensuring alignment with the content assessment framework noted in 501.3.2.2.

d. The ADS Team sends out the Policy Notice and posts the new or revised ADS material on the ADS website.

Additional help documents do not require Agency clearance, but POCs must send them to the ADS Team for review before issuance.

501.3.5 Maintaining and Archiving ADS Material
Effective Date: 07/05/2019
POCs responsible for ADS material must regularly review their ADS chapters and references and modify the material where required to ensure that it is current and consistent with laws and regulations, and management practices. This includes determining when material is no longer relevant or necessary and can be archived.

In order to archive ADS material, the POC of the ADS material must gain approval from all major stakeholders and send those approvals along with an explanation (such as the policy is obsolete, the policy is codified somewhere else in the ADS, and/or archiving this chapter would not affect other ADS chapters) as to why the material should be archived to the ADS Team at ads@usaid.gov. The ADS Team will determine if the policy should be archived and recommend to M senior management that the policy be removed from the ADS. If an ADS chapter or reference is archived, the ADS Team will send out an Agency Notice announcing the archived material.

For copies of archived ADS material, please contact ads@usaid.gov.

501.3.6 Annual ADS Certification and Workplan
Effective Date: 07/05/2019

In order to certify ADS material on an annual basis, M/MPBP develops an ADS Work Plan for each B/IO responsible for ADS material. These ADS Work Plans ensure that USAID policy is current, accurate and cohesive. The ADS Work Plans include all of the chapters that the B/IO is responsible for along with their current status and timelines for revisions, if necessary. M/MPBP conducts meetings on an annual basis, starting in October, with each B/IO to review their ADS Work Plan.

501.3.7 ADS Websites
Effective Date: 05/26/2017

The ADS Team maintains and updates both the ADS public website and the ADS MyUSAID page.

The ADS public website is the official repository for ADS material. B/IOs must not post draft ADS material to other websites without contacting M/MPBP for approval. Only PDF versions of ADS material are housed on the public website. For copies of Word versions of ADS chapters and references, please email ads@usaid.gov.

The ADS MyUSAID page contains additional ADS resources to keep Agency employees engaged in the ADS.

501.4 MANDATORY REFERENCES

501.4.1 External Mandatory References
Effective Date: 05/26/2017

a. 36 CFR 1194, Electronic and Information Technology Accessibility Standards
501.4.2 Internal Mandatory References
Effective Date: 10/12/2021

a. ADS 501maa, ADS Chapters and Points of Contact List
b. ADS 501mab, Clearance List for ADS Material
c. ADS 501mac, ADS Style Guide
d. ADS 501mad, USAID-Federal Regulations for Web Accessibility
e. ADS 504, Agency Notices

501.5 ADDITIONAL HELP
Effective Date: 04/21/2022

a. ADS 501sag, ADS Chapter Template
b. ADS 501sah, Standard Operating Procedures in the ADS
c. ADS 501saj, The ADS Process
d. ADS 501sak, ADS Assessment Process
e. ADS 501sal, ADS Policy Analysts

501.6 DEFINITIONS
Effective Date: 07/05/2019

See the ADS Glossary for all ADS terms and definitions.

additional help
An additional help document provides non-mandatory guidance intended to clarify Agency policy and its application contained in the Automated Directives System (ADS). For example, these may include "how-to" guidelines and non-mandatory reference material created internally or externally. These documents may repeat policy, but do not contain new policy. Additional help documents are optional reading. (Chapter 501)

ADS Clearing Official
An ADS Clearing Official is a designated person in a specific Bureau/Independent Office obligated to review and clear on Automated Directives System (ADS) material. (Chapter 501)

authority
An Authority is the legally binding instrument that authorizes or contains the policy directives and required procedures issued as USAID direction. These instruments include: laws, regulations, Executive Orders, court decisions, and rulings by Federal Authorities. "Authority" refers to the legal ability or power to give commands, enforce compliance, or make decisions. (Chapter 501)

Automated Directives System (ADS)
The ADS is USAID's directives program. It contains (1) USAID internal policy directives and required procedures; (2) external regulations applicable to USAID; and (3) non-mandatory guidance to help employees interpret and properly apply internal and external mandatory guidance. (Chapter 501)

conforming amendment
Policy that does not require ADS Agency clearance because it meets one of the following criteria:

1. Written policy approved by the Administrator or Deputy Administrator;
2. Conforming amendments to policy that incorporate new or revised external regulations (this must be word for word and not a policy on how USAID will implement the regulation);
3. Conforming amendments to policy that complies with policy already contained in other cleared and issued ADS chapters or internal mandatory references; and
4. ADS material that is subjected to high level Agency review. (Chapter 501)

directive
A written instruction communicating policy directives and/or required procedures. These instructions may be in the form of the following: orders, regulations, bulletins, circulars, handbooks, manuals, notices, numbered memoranda, and similar issuances. (Chapter 501)

directives management program
The directives management program provides Agency personnel with the means to document and convey Agency policy directives and required procedures to users through written instructions. (Chapter 501)

editorial changes
Editorial changes are simple clarifications that do not alter the substantive meaning of the Automated Directives System (ADS) material. Editorial changes include:
punctuation changes, grammar corrections, reordering existing material and adding headers for ease of use, updates to Bureau/Independent Office symbols, address and name changes, and hyperlink additions. (Chapter 501)

effective dates
Effective dates are inserted when specific policy directives or required procedures within an Automated Directives System (ADS) chapter or internally created reference become effective. Effective dates only change when substantive modifications are made within the document. (Chapter 501)

evidence
Body of facts or information that serve as the basis for programmatic and strategic decision making in the Program Cycle. Evidence can be derived from assessments, analyses, performance monitoring, and evaluations. It can be sourced from within USAID or externally and should result from systematic and analytic methodologies or from observations that are shared and analyzed. (Chapter 201, 501)

guidance
Guidance is a general term that includes: policy directives and required procedures, rules, regulations, advice, and other information relevant to the conduct of USAID business. The critical distinction is between mandatory and non-mandatory guidance, as defined below. A particular document may contain both mandatory and non-mandatory guidance.

a. mandatory guidance
Guidance specifying required actions and behavior on the part of Agency employees and operating units, signified by phrases like "must," "must not," "is required," or the equivalent. Employees are held accountable for adherence to mandatory guidance, and must comply with it unless an exception is made in accordance with established procedures. Policy directives – mandatory guidance contained in documents prepared according to Automated Directives System (ADS) procedures – are clearly identified as mandatory. A document written before the initiation of the ADS may also contain mandatory guidance that remains in force, in which case it is classified as an internal mandatory reference.

b. non-mandatory guidance
Guidance intended to assist employees in carrying out their duties, but does not specify required actions and behavior. Employees are strongly encouraged to review and consider such guidance. (Chapter 501)

plain language
As defined by the Plain Language Action and Information Network (PLAIN), plain language is writing that your reader can understand the first time they read it. It doesn't mean writing for a certain grade level – it means organizing and writing for your reader. Writing in plain language saves time and money for writers and readers. Writing in plain language includes using common, everyday words, short sentences, active voice,
and, when appropriate, addressing the reader directly by using the pronoun "you."  
(Chapter 501)

**Point of Contact (POC)**  
The individual designated by a B/IO to be the liaison with M/MPBP/POL on ADS material and to serve as the subject matter expert (SME) and/or author of ADS material.  
(Chapter 501)

**policy**  
USAID policy includes both mandatory guidance (policy directives and required procedures and internal mandatory references), as well as broader official statements of Agency goals, guiding principles, and views on development challenges and best practices in addressing those challenges.  
(Chapter 501)

**policy notice**  
A notice, issued as part of the nightly notices to all USAID employees that includes both mandatory guidance and required procedures, and may include broader official statements of Agency goals, guiding principles, and views on development challenges and best practices in addressing those challenges.  
(Chapter 501)

**regulation**  
A rule or order, issued by an executive authority, prescribed for management or Government and having the force of law.  
(Chapter 501, 516)

**revision date**  
The date that Automated Directives System (ADS) chapters, internal mandatory references, or additional help documents are finalized for distribution. This is not an effective date. “New Edition” indicates that the chapter is being issued for the first time. “Partial Revision” indicates that some portions of the chapter have been modified. “Full Revision” indicates that the chapter has been revised in its entirety. The type of issuance is indicated on the lower right-hand corner of a chapter’s cover page and in the header of subsequent pages.  
(Chapter 501)

**substantive changes**  
Substantive changes alter the meaning or intent of the policy directive or required procedure. If you change what people are required to do or how they are required to do it, you are making a substantive change.  
(Chapter 501)