Foreign Service Limited Position Opportunity - Private Enterprise Officer (Commercialization and Scaling Advisor) - FL-1101-03, PD# 31616

- **Agency:** U.S. Agency for International Development
- **Organization:** Bureau for Resilience and Food Security (RFS)
- **Location of Position:** Washington, DC
- **Open Period:** August 28th - September 8, 2020
- **Appointment Type:** This is an excepted service, time-limited appointment that is not-to-exceed five (5) years
- **Salary:** (USD) $93,695 - (USD) $137,594 (annually)
- **Number of Vacancies:** 1

**Description of Organization:** This position is located in the Center for Agriculture-Led Growth (CA) of USAID’s Bureau for Resilience and Food Security (RFS). RFS’s mission is to partner to advance inclusive agriculture-led growth, resilience, nutrition, and access to water and sanitation to accelerate and protect progress on the Journey to Self-Reliance. RFS oversees four high-level, integrated efforts in support of this mission: (1) Feed the Future, guided by the Global Food Security Strategy (GFSS), (2) the USAID Multi-Sector Nutrition Strategy, (3) the U.S. Global Water Strategy, and (4) efforts to increase resilience in areas of recurrent humanitarian crisis. To deliver on this work, RFS partners with other Federal Departments and Agencies, USAID Bureaus and Missions, universities, civil society, and other public- and private-sector actors.

The Center for Agriculture-Led Growth (CA) leads the Agency’s agriculture work. Through technical assistance, training, and curated learning products, the Center supports USAID Missions’ programming, policy, and partnership work in agriculture input systems, production systems, market systems, and finance. The Center manages global research and analysis investments to generate agriculture innovations and evidence for wide application. Through strategic engagement and partnership, the Center influences global agriculture investments and agendas.

**Description of Position:** The position will have the following duties:

**PROGRAM MANAGEMENT 30%**

Serves as project manager for one or more global food security programs (contracts, cooperative agreements, and/or grants) related to commercialization of agricultural technologies. Provides technical, analytical, administrative and/or managerial support for all stages of program implementation. Integrates program activities to meet planned results and anticipated impact or revisions thereof. Monitors financial and administrative aspects of program implementation; provides operational oversight of programs to ensure that USAID’s responsibilities and obligations are met; and oversees technical and non-technical contractor activities that support the program. Develops and administers plan for managing technical knowledge and lessons learned stemming from program deliverables. Provides technical liaison support to the Bureau/Office to which assigned and other Bureaus, as requested) and field Missions in area of expertise by keeping abreast of technical developments and methodologies through work with relevant offices in USAID, other donors, international organizations, universities, and other institutions, and through participation in technical conferences, seminars and other activities. Communicates effectively in written and oral formats; develop concise, informative reports, briefing materials, and talking points on complex subjects, with short lead times. Reviews draft reports to ensure accuracy, precision, and clarity of presentation of economic issues and data.
TECHNICAL LEADERSHIP AND ASSISTANCE 45%
Provides technical leadership and advisory services to RFS, other agencies, and USAID Mission staff on strategic approaches to commercialization of agricultural technologies. Collaborates on RFS and USAID field Mission scaling efforts, applying expertise and knowledge of technology commercialization approaches to enhance RFS outcomes related to inclusive agriculture sector growth, improved nutrition outcomes, and increased resilience. Develops market entry strategies of agri-businesses using common methodologies such as cost-benefit analysis and generating actionable recommendations in writing. Assessment findings could include recommendations on the level of support needed by extension agents, media campaigns, and agricultural lenders. In collaboration with cross-office teams, develops recommendations and prepare technical products that provide factual and analytical information in a clear format that meets the needs of diverse audiences.

STAKEHOLDER ENGAGEMENT 25%
Facilitates collaboration between partners and works collaboratively with representatives of different types of institutions, including government, universities, and the private sector. Maintains appropriate rapport with internal and external customers. Develops and establishes working relationships with external organizations as required. Demonstrated experience as a proven communicator, motivator, and team player to enhance coordination efforts with USAID and U.S. interagency colleagues, other bilateral and multilateral agencies, academic organizations, and private sector actors. Skill in written communications to develop and present clear and concise findings and analysis to diverse audiences. Interacts and speaks authoritatively at Agency and technical levels with a wide range of senior technical experts in public and private meetings. Performs other related duties as assigned.

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Qualifications:
● Must be a U.S. citizen.
● You must have one year of specialized experience equivalent to the next lower grade level (FS-04/GS-12) of this position. Examples of specialized experience include: Contributing to the design, analysis, monitoring, and/or implementation of international or domestic development programs related to the commercialization and scaling of agricultural technologies and innovations.
● Must be eligible to obtain and maintain a Secret-level security clearance.

Interested candidates should submit a:
● Resume/CV;
● A short written statement of interest; and
● Official or unofficial transcripts, if education is noted as a requirement above.

Please submit your application package to <bfsjobs@usaid.gov>. Please use the subject line “FSL APPLICATION PACKAGE: 31616 Private Enterprise Officer (Commercialization and Scaling Advisor), FSL 03, RFS/CA.” Application submissions are required by 11:59 pm (EST), September 11, 2020 Packages not submitted by the deadline with the specified subject line—or incomplete packages—will not receive consideration.

This notice may be used to fill additional vacancies, as the workforce needs of the Bureau may change.
EEO Policy Statement

Reasonable Accommodation Policy

Any questions concerning this notice may be directed to:

-- Marcus Dinkins, BFS/AMS, 202-712-0742, mdinkins@usaid.gov