Managing for Results: The USAID Approach

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Key Components

- Strategic Planning
- Achieving Results
- Assessing Results
Strategic Planning

• Centers on the Assistance Objective
• Uses the Results Framework at the Program Level
• Uses the Log Frame at the Project Level
Achieving Results

- Supports implementing partners to achieve results
- Monitors quality and timeliness of key outputs and outcomes
- Manages taxpayer resources to achieve results
Assessing Results

- Performance Management Plans
- Data Quality Assessments
- Portfolio Reviews
- In-depths Program Reviews
- Evaluations
Key Lessons

- **Holistic approach:** We need a holistic approach to programming foreign assistance. Uneven focus on any of the components weakens our programs.

- **Knowing where we want to be:** Good strategic planning and knowing where we want to be in the long term should be the founding block of our programs.

- **Tracking what’s happening vs. answering “so what” questions:** Planning and Monitoring are the building blocks for sound Evaluation.

- **Speaking “truth to power”** means applying lessons learned, analyzing the data, and using data for managing for results.
Message for ACVFA

We need your support to promote a holistic approach to managing for results – an approach that is based on sound strategic planning, robust performance management, including evaluation and learning.