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# Managing for Results: The USAID Approach

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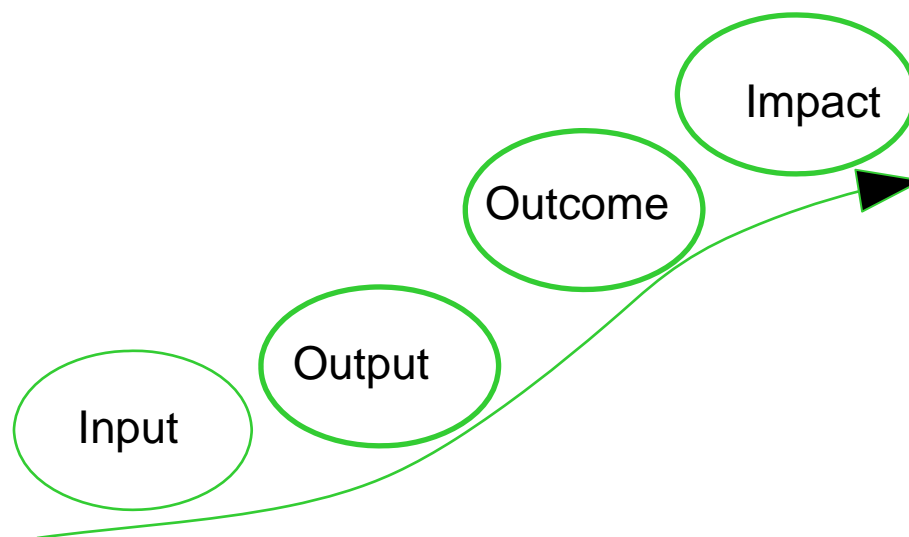
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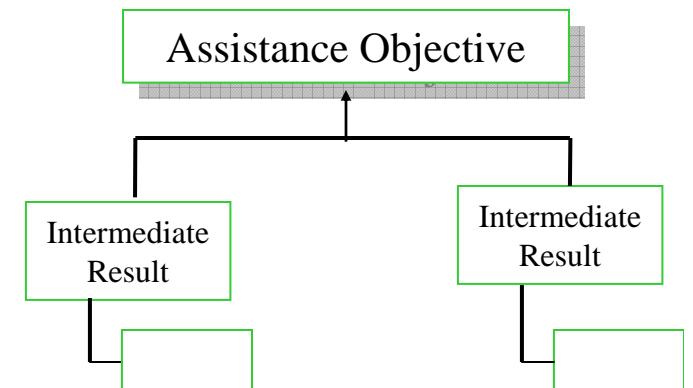
## Key Components

- **Strategic Planning**
- **Achieving Results**
- **Assessing Results**





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## Strategic Planning

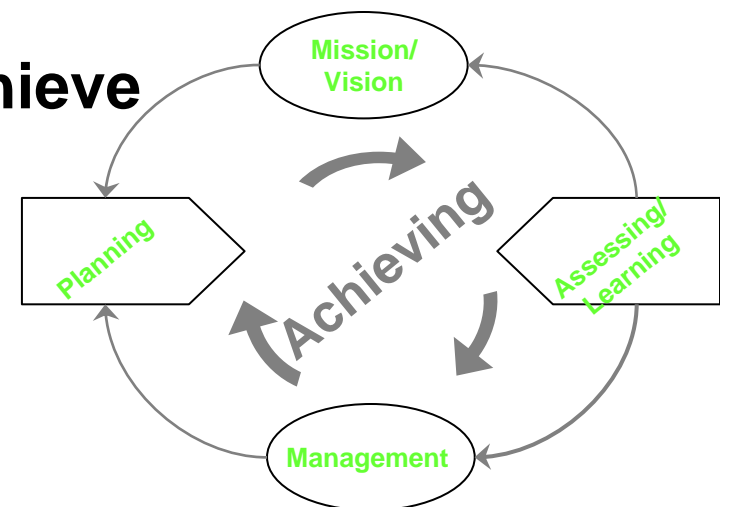
- Centers on the Assistance Objective
- Uses the Results Framework at the Program Level
- Uses the Log Frame at the Project Level



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## Achieving Results

- Supports implementing partners to achieve results
- Monitors quality and timeliness of key outputs and outcomes
- Manages taxpayer resources to achieve results





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## Assessing Results

- **Performance Management Plans**
- **Data Quality Assessments**
- **Portfolio Reviews**
- **In-depths Program Reviews**
- **Evaluations**





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## Key Lessons



- **Holistic approach:** We need a holistic approach to programming foreign assistance. Uneven focus on any of the components weakens our programs.
- **Knowing where we want to be:** Good strategic planning and knowing where we want to be in the long term should be the founding block of our programs
- **Tracking what's happening vs. answering “so what” questions:** Planning and Monitoring are the building blocks for sound Evaluation.
- **Speaking “truth to power”** means applying lessons learned, analyzing the data, and using data for managing for results



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## **Message for ACVFA**

We need your support to promote a holistic approach to managing for results – an approach that is based on sound strategic planning, robust performance management, including evaluation and learning.