



USAID DISTINGUISHED GLOBAL DEVELOPMENT LAB FELLOWS

JOB TITLE: Private Sector Scaling Specialist

SERIES & GRADE: GS-0301-15

JOB ANNOUNCEMENT NUMBER: 14-LAB-0032 (Lab-23)

SALARY RANGE: \$106,263 to \$157,100, based on qualifications

OPEN PERIOD: Open until Filled

POSITION INFORMATION: Full-time appointment in the Excepted Service NTE 2 years, which may be extended up to an additional 2 years.

Duties:

USAID is the lead U.S. Government agency that works to end extreme global poverty and enable resilient, democratic societies to realize their potential. This position is located in USAID's new Global Development Lab (Lab), Center for Global Solutions. The purpose of the Lab is to harness the power of science, technology, innovation and partnership (STIP) to significantly accelerate the achievement of foreign policy and development goals. The Lab's goal is to produce breakthroughs that truly bend the curve. Using this vision as the foundation, the Lab will drive the kind of systematic changes that are needed to accelerate improvements in development methodology.

The Private Sector Scaling Specialist will provide technical support to Agency priorities on issues related to private sector pathways to scale. The employee will use a range of sophisticated quantitative and qualitative tools to evaluate market potential, competitiveness, market demand, consumer preference, risk and constraints and advise on business development and marketing strategies as part of a coordinated package of support to Agency-led and coordinated scaling efforts. S/he will also provide technical support on a broad range of private sector development activities, from entrepreneurship, to supply chain management and logistics, to trade. The employee will also work to directly design and implement components of scaling projects that pertain to these issues and will develop and disseminate guidance and tools to build capacity across the Agency.

Qualifications:

- US Citizens; must be able to obtain a security clearance at the Secret Level
- Degree in Business Administration; advanced degree preferred
- 7-10 years of cumulative experience working across several of the following domains: private sector entrepreneurship, market analysis, M&A, pricing, trade, supply chain management, competitiveness and business development services.
- Demonstrated experience in identifying high-value partnerships with the private sector to leverage private investment for development
- Expert knowledge of qualitative and quantitative analytical and evaluation methods.
- 5+ years of experience working with senior management in public and private sector organizations across the globe to build partnerships and alliances.
- 5+ years of direct for-profit business management or consulting experience

HOW TO APPLY:

To apply, email your resume to labcareers@usaid.gov mailbox. Veteran's applicants must include DD-214, VA Letter, or a Standard Form (SF) 15, if claiming preference eligibility. Please note: If you are a veteran who has not yet been discharged, you may provide a statement of intent to discharge from your agency to receive Veterans Preference under the VOW (Veterans Opportunity to Work) to Hire Heroes Act of 2011. For more information please see link at: <http://fehb.opm.gov/StaffingPortal/vetguide.asp>

If all required documentation is not submitted with your application you will lose consideration. It is the applicant's responsibility to verify that information and documents submitted are legible and accurate.

Please Note: The USAID Distinguished Global Development Lab Fellows Program is not designed to lead to permanent federal employment and does not convey preference in seeking such employment. Nor does it convey the ability to convert non-competitively to a competitive service federal position.

HOW YOU WILL BE EVALUATED:

You will be evaluated based on the information provided in your resume (your resume must state specific duties that relate to this position); along with your submitted documentation to determine you qualify for the position. Well Qualified applicants who meet the qualifications requirements outlined in this vacancy announcement will be referred to the selecting official.

ADDITIONAL INFORMATION:

Relocation Expenses: USAID cannot provide relocation expenses, nor can it provide or fund accommodations in Washington, DC during the Program.

Security Clearance: USAID will pay for any security investigations and clearance. Applicants cover costs for fingerprinting, document preparation and mailing. Applicants must be U.S. citizens and be able to obtain a security clearance when applicable. The security clearance will be processed prior to the start of the Program. The investigation must find that you are suitable for Federal employment in your position. Candidates do not have to have a security clearance before applying.

Official In-Service Travel: Once the Distinguished Global Development Lab Fellows begins service, USAID may choose to send the Distinguished Global Development Lab Fellows on official domestic or international travel. There is no promise or guarantee of such travel. If there is such travel, USAID will fund it, including transportation, lodging and per diem.

Benefits: A Distinguished Global Development Lab Fellows that is appointed for more than 12 months is entitled to the same benefits as competitive civil service employees. A fellow appointed for 12 months or less is not entitled to receive benefits. You can review our benefits at https://help.usajobs.gov/index.php/Pay_and_Benefits

Reasonable Accommodation Policy: www.opm.gov/disability/reasonableaccommodation.asp

Additional information about the USAID Distinguished Global Development Lab Fellows Program can be directed to:

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Office of Human Resources (OHR)
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