NEW PARTNERSHIPS INITIATIVE

April 2021

Have you heard the news? Registration for WorkwithUSAID.org's Partner Directory is now open! Join a growing community of development organizations by creating a profile that will showcase your work and help you connect to potential partners. Check out our **FAQ** to learn more. For questions on the Partner Directory, contact **IndustryLiaison@usaid.gov**.

WorkwithUSAID.org is a free, USAID-funded resource hub that empowers partners with the knowledge and networks to navigate how to work with USAID. By registering and creating a profile on this website, current and prospective partners will gain access to a variety of innovative services and curated resources, all designed to improve organizational readiness, connect partners to peers and experts, and prepare prospective partners to pursue USAID funding.

Begin engaging with WorkwithUSAID.org now!
- Create a profile on the **Partner Directory**.
- Sign up for the **WorkwithUSAID.org** email list.
- Stay connected with us on **Twitter** and **LinkedIn** for news about the website launch.

Sign up for the Partner Directory

Upcoming Events with the

Work with USAID webinar

Join the **Industry Liaison** team for the next *Work with USAID* webinar on **Tuesday, May 4, at 2:00 p.m. ET** for a free webinar explaining how to work with USAID. You will learn about the Agency's operations, key terms you need to know, tips for submitting proposals and finding funding opportunities, and more! You will also be able to ask questions of USAID staff. **Register below today!**

Register here!

Spotlight on NPI Approaches

NPI EXPAND in Tanzania

The five-year New Partnership Initiative (NPI) EXPAND project was well underway when the COVID-19 pandemic began affecting communities worldwide. Read how, in Tanzania, the global threat presented an opportunity to manufacture new products that would help not only to control the spread of the virus but also to boost family incomes.

Read more

Compliance Quick Reference Guide

Is your organization in compliance with USAID standards? USAID issues awards only to "presently responsible" organizations—ones that have adequate internal controls, can safeguard and responsibly manage U.S. funds, and can maintain compliance with Agency and award requirements. Find out everything you need to know to ensure that your organization is ready to partner with USAID.

Read more

Incubator Corner

New Training Module: Exploring USAID Funding Opportunities

We are excited to share new and updated modules in the "How to Work with USAID" training series. These modules, created for current and aspiring USAID partners, outline the key principles and best practices necessary to successfully partner with the Agency. Explore topics like understanding USAID awards, identifying funding opportunities, preparing progress reports, and more. Stay tuned for new releases with expanded content through May.

Visit Training Module

Support Services Provided to Mission Ahead of APS Launch

USAID/El Salvador is looking to expand its local partner network in order to broaden the impact of the Mission's new Country Development Cooperation Strategy (CDCS) (available in Spanish and English). The Incubator is providing services to the Mission, including conducting a partner landscape analysis to identify local partners who may have little or no prior experience working with the Agency.

The Mission will soon be launching an Annual Program Statement (APS). An APS is a call-to-action that describes the need for specific types of programs and then offers funding opportunities that fall within the objectives of the APS through subsequent addenda. USAID/El Salvador strongly encourages local organizations to prepare for funding opportunities under this mechanism prior to the release of addenda. The Incubator will further support the Mission with the APS launch announcement and will provide information and resources to interested partners through two public webinars and other outreach channels.

Visit the Business Forecast

NPI Funding Opportunities

Strengthening Science, Technology, Engineering, and Mathematics and Expanding Degree Opportunities

USAID/Malawi seeks to expand the pool of the skilled and employable workforce to spur economic prosperity and self-reliance and enhance resilience to shocks such as drought, famine, floods, and most recently, COVID-19. Specifically, the selected partner organization will design and deliver market linked academic courses and programs, increase access to quality targeted higher education programs (including Science, Technology, Engineering, and Mathematics [STEM] programs), and increase research and innovation outputs. Application deadline is April 26, 2021.

Learn more

Communities Resilient to Disinformation Building Local Engagement (CREDIBLE)

USAID's Bureau of Latin America and the Caribbean aims to increase digital and media literacy among youth and other target populations, and rebuild the relationship between youth and local communities with local media to strengthen civic culture and inform political processes. The selected organization will partner with USAID, via the CREDIBLE addendum, to explore innovative approaches to the growing influence of disinformation and erosion of democratic norms in Latin America and the Caribbean. Application deadline is May 3, 2021.

Learn more

Accelerating Control of the HIV Epidemic in Nigeria (ACE)

USAID's Bureau for Global Health (GH) aims to promote new and underutilized partners to accelerate achievement of HIV epidemic control in Nigeria through the delivery of high impact HIV prevention, care and support services to populations in Nigeria most at risk of acquiring HIV. The selected partner organization will work with USAID/Nigeria to scale up and sustain access to HIV/AIDS prevention and treatment services. Application deadline is May 10, 2021.

Learn More

Higher Education Partnership Initiative (HEPI)

USAID/Indonesia seeks to engage locally based new and underutilized partners to expand and amplify the Agency's work through and with higher education. The selected partner organization will provide Indonesian students with essential technical skills, critical thinking, soft skills, experiential learning, and internationally recognized certifications and credentials needed by local and international businesses in a digital age and the digital economy. Application deadline is May 24, 2021.

Learn more

We love connecting with our community on #LinkedIn! Join our #WorkWithUSAID group today to connect with other development professionals about working with @USAID: https://bit.ly/397Fuaa

FOLLOW US!

Resources

Co Creation Definitions

Through NPI, we've simplified the process of working with USAID. Applicants can submit a five-page concept note. From there, the Agency works hand in hand with the applicant.

Key NPI Definitions

What's a "new" partner or "underutilized" partner? Read how USAID's New Partnerships Initiative defines the terms that guide funding decisions.

Work with USAID

USAID offers a host of resources available online for businesses and organizations that are new to working with the Agency. Click on the link above to access those resources.

Visit USAID.gov/NPI for the latest news and funding opportunities & contact us at npi@usaid.gov.

Subscribe to the New Partnerships Initiative Newsletter