

## Advocacy Assistance

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** U.S. Companies

**Donor:** United States Department of Commerce (DOC)

**Donor Countries:** United States of America

**Description:**

Advocacy assistance to exporters of U.S. goods and services seeking to compete in foreign government procurement, for international public sector contracts/projects as well as advocacy for MFI bank tenders.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Sub Saharan Africa

**Eligibility:**

Exporters of U.S. goods and services

**Contact information:**

Ryan Tramonte, Advocacy Center Liaison, [rtramonte@usaid.gov](mailto:rtramonte@usaid.gov)

Office No.: (202) 482-3896

**For more information:** <http://2016.export.gov/advocacy/>

**Last updated:** August 10, 2020

## African Renewable Energy Fund (AREF)

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Project Developers

**Donors:** African Biofuel and Renewable Energy Company (ABREC), African Development Bank (AfDB), Dutch Development Bank (FMO), ECOWAS Bank for Investment and Development (EBID), West African Development Bank (BOAD)

**Donor Countries:** Cote d'Ivoire, Multi-donor, Netherlands

**Description:**

The purpose of the AREF Project Support Facility is to provide a range of assistance to support the development of renewable energy projects that fall within the AREF's Investment Policy, including energy resource assessment, socio-economic environmental studies, technical activities, legal due diligence, and training and mentoring of local staff.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

AfDB Regional Member Countries

**Eligibility:**

Project Developers

**Contact information:**

Luka Buljan

[LBuljan@berkeley-energy.com](mailto:LBuljan@berkeley-energy.com)

**For more information:** [http://www.africa-eu-renewables.org/\\_funds/berkeley-energy-african-renewable-ene](http://www.africa-eu-renewables.org/_funds/berkeley-energy-african-renewable-ene)

**Last updated:** August 10, 2020

## African Union Development Agency (AUDA-NEPAD)

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Public Sector

**Donor:** African Union Development Agency (AUDA-NEPAD)

**Donor Countries:** Multi-donor

**Description:**

The AUDA-NEPAD Infrastructure team provides transaction assistance to regional power generation and transmission projects. Projects can be trans-boundary or within a country but affecting two or more countries. Programs supported by AUDA-NEPAD include the Program for Infrastructure Development in Africa (PIDA), the Continental Power Systems Masterplan and the Africa Power Vision (APV). Transaction Advisory services to PIDA Projects are guided by the PIDA Integrated Corridor Approach which seeks to broaden the socio-economic impact along Infrastructure Corridors by mainstreaming amongst other things economic and social development initiatives (e.g. Industrialization and Health) related interventions/dimensions in the design and Implementation Infrastructure Projects on the PIDA Corridors.

**Locations:** Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Côte d'Ivoire, Democratic Republic of the Congo, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Republic of the Congo, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, Sudan, Tanzania, Togo, Tunisia, Uganda, Zambia, Zimbabwe, eSwatini

**On- or Off-Grid:** Both

**Geography:**

Africa

**Eligibility:**

Large regional projects or high priority renewable energy projects sponsored by host governments

**Contact information:**

Tichakunda Simbini - [simbinit@nepad.org](mailto:simbinit@nepad.org)

Towela Nyirenda - Jere [TowelaN@nepad.org](mailto:TowelaN@nepad.org)

**For more information:** <http://www.nepad.org/>

**Last updated:** August 12, 2020

## Business Matchmaking and Market Access

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** U.S. Companies

**Donor:** United States Department of Commerce (DOC)

**Donor Countries:** United States of America

**Description:**

Identify potential local partners; determine the marketability of products or services; meet one-on-one with pre-screened local buyers, sales reps, and business partners (Goldkey Service); and government to government engagement to address market access and ease of doing business issues.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Market Entry

**Eligibility:**

Must be a U.S. company

**Contact information:**

<http://2016.export.gov/eac/>

**For more information:** <http://www.trade.gov/cs/services.asp>

**Last updated:** February 18, 2018

## Business Matchmaking Program

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donor:** Innovation Norway

**Donor Countries:** Norway

**Description:**

Partner search program designed to support the establishment of long-term sustainable and profitable business co-operation. This support is for Norwegian companies and partners in priority countries.

**Locations:** Kenya, Tanzania, Uganda

**On- or Off-Grid:** Not Specified

**Geography:**

Kenya, Tanzania and Uganda

**Eligibility:**

Small- and medium-sized companies

**Contact information:**

(+47) 22 00 25 00

[post@innovasjonorge.no](mailto:post@innovasjonorge.no)

**For more information:** <http://www.innovasjonorge.no/en/start-page/our-services/internationalization/>

**Last updated:** August 10, 2020

## Climate Investment Platform

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**Users:** Client Governments, Financiers, Project Developers

**Donor:** International Renewable Energy Agency (IRENA)

**Donor Countries:** Multi-donor

**Description:**

The Climate Investment Platform is an inclusive partnership welcoming all stakeholders, from governments and international organizations to the private sector, to scale up climate action and translate ambitious national climate targets into concrete investments on the ground. Working collectively and together with all interested partners, the CIP aims to mobilize investments at the necessary scale to achieve meaningful progress towards climate objectives. The CIP will initially focus on energy transition, with the ultimate goal of accelerating investments in renewable energy and enabling the realization of the ambitious Nationally Determined Contributions (NDCs).

Project proponents are invited to submit a request under the relevant cluster to obtain support from IRENA and other CIP partners for project development and/or access to finance for renewable energy projects.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Sub Saharan Africa

**Eligibility:**

Open-source tool

**Contact information:**

[cip@irena.org](mailto:cip@irena.org)

**For more information:** <https://www.irena.org/irenaforcip>

**Last updated:** August 10, 2020

## Energy for Africa

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donor:** Business Sweden

**Donor Countries:** Sweden

**Description:**

Business Sweden promotes Swedish exports all over the world, in Sub Saharan Africa with a special focus on promoting Swedish energy solutions. The “Energy for Africa” initiative is a membership program involving some 50 Swedish companies aimed at increasing Swedish energy exports. Open to Swedish project developers, consultants and suppliers of Swedish products, services and system solutions, as well as financiers.

**Locations:** East Africa Region, Nigeria, Southern Africa Region

**On- or Off-Grid:** Not Specified

**Geography:**

A number of countries in Southern and Eastern Africa and Nigeria. Other countries also may be considered.

**Eligibility:**

All companies with strong ties to Sweden that contribute to exports and job creation in Sweden.

**Contact information:**

T: 08-588 660 00

Email: [info@business-sweden.se](mailto:info@business-sweden.se)

**Last updated:** August 11, 2020

## Energy Sector Management Program (ESMAP)

**Category:** Transaction Assistance

**Sub-Category:** Grant Funding

**Users:** Private Sector, Public Sector

**Donor:** World Bank (WB)

**Donor Countries:** Multi-donor

**Description:**

The Energy Sector Management Program is a trust fund that supports a host of technical assistance and knowledge work in support of advancing global energy goals and client governments. Recent noteworthy initiatives include - GTF, MTF, RISE, Geospatial mapping, renewable resource mapping, etc.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

WB member countries

**Eligibility:**

Not Specified

**For more information:** <https://www.esmap.org/>

**Last updated:** August 11, 2020



## Export credit financing advice

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donor:** Export Credit Norway

**Donor Countries:** Norway

**Description:**

Free-of-charge assistance and advice on financing solutions for exporters and foreign purchasers of Norwegian capital goods and related services.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Sub Saharan Africa

**Eligibility:**

Open

**Contact information:**

+47 22 31 35 00

[contact@eksportkreditt.no](mailto:contact@eksportkreditt.no)

**For more information:** <https://www.eksportkreditt.no/en/>

**Last updated:** August 11, 2020

## Facility for Energy Inclusion (FEI) - Project Preparation Facility (On-Grid Fund)

**Category:** Transaction Assistance

**Sub-Category:** Grant Funding

**User:** Private Sector

**Donor:** African Development Bank (AfDB)

**Donor Countries:** Cote d'Ivoire

**Description:**

The FEI Project Preparation Facility (PPF) will play a critical role in supporting projects to “financial close” through reimbursable grants, enabling FEI ON-GRID to deploy debt more effectively. The PPF is set up with the objective of covering the shortage of outright “bankable” small-scale IPPs and mini-grids. It is therefore expected that the Fund Manager will get involved in financial and legal structuring, as well as validation of technical feasibility studies (resource assessment, engineering, environmental and social, etc.), to bring projects to the finishing line.

**Locations:** Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Côte d'Ivoire, Democratic Republic of the Congo, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Republic of the Congo, Rwanda, Réunion, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, South Africa, Tanzania, Togo, Uganda, Western Sahara, Zambia, Zimbabwe, eSwatini

**On- or Off-Grid:** On-Grid

**Geography:**

AfDB Regional Member Countries

**Eligibility:**

Eligible beneficiaries:

- Mini-grid developers and small IPP developers
- Total project size of less than USD 30 million
- All RE feedstocks, but primary activity expected to be in solar PV, biomass, and small hydro
- Renewable + diesel hybrid mini-grids are eligible

**Contact information:**

Joao CUNHA (AfDB) / Clemens CALICE (FEI)

**For more information:** <https://www.afdb.org/fileadmin/uploads/afdb/Documents/Generic-Documents/AEMP/FEI>

**Last updated:** August 11, 2020

## Global Atlas - Site Appraisal Service

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Project Developers

**Donor:** International Renewable Energy Agency (IRENA)

**Donor Countries:** Multi-donor

**Description:**

Within the context of the Global Atlas programme, IRENA's new Site Appraisal Service aids in screening potential solar and wind sites earmarked for development. The service is applicable to small to medium scale wind projects (e.g., <50 MW).

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Sub Saharan Africa

**Eligibility:**

On-Demand Service

**Contact information:**

[potentials@irena.org](mailto:potentials@irena.org)

**For more information:** <https://irena.masdar.ac.ae/gallery/#gallery>

**Last updated:** August 11, 2020

## Gold Key Service

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** U.S. Companies

**Donor:** United States Department of Commerce (DOC)

**Donor Countries:** United States of America

**Description:**

Provides U.S. companies with matchmaking appointments with up to five interested partners in a foreign market. The full service includes identification and outreach to potential matching firms, sending client's information to identified matching firms, preparing a profile of interested firms, attending the appointments and providing a report with the profile and contact information for interested firms.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Sub Saharan Africa

**Eligibility:**

Must be a U.S. company

**Contact information:**

Megan Taylor, Foreign Commercial Service (FCS) Liaison; [metaylor@usaid.gov](mailto:metaylor@usaid.gov)

**For more information:** <https://www.trade.gov/gold-key-service>

**Last updated:** August 12, 2020

## IFC Energy and Water Advisory

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donor:** International Finance Corporation (IFC)

**Donor Countries:** Multi-donor

**Description:**

Provides advisory services to companies in three main areas: power (typically new and clean technologies like solar, wind, hydro, biomass, and geothermal resources), resource efficiency, and increasing access to modern energy services. For power, greater emphasis on off-grid and mini-grid.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Developing countries that are a member of IFC, and regional programs.

**Eligibility:**

Projects must be strategically relevant for IFC and the client, and designed around specific targeted development objectives.

**Contact information:**

Alexios Pantelias

Manager

Email: [APantelias@ifc.org](mailto:APantelias@ifc.org)

**For more information:** [https://www.ifc.org/wps/wcm/connect/corp\\_ext\\_content/ifc\\_external\\_corporate\\_site](https://www.ifc.org/wps/wcm/connect/corp_ext_content/ifc_external_corporate_site)

**Last updated:** August 12, 2020

## IFC PPP Transaction Advisory

**Category:** Transaction Assistance

**Sub-Categories:** Project Preparation, Structuring Transactions

**User:** Public Sector

**Donor:** International Finance Corporation (IFC)

**Donor Countries:** Multi-donor

**Description:**

IFC performs legal due diligence as part of its transaction advisory services to design transaction structure to attract investors and procure bankable IPPs.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Developing countries that are a member of IFC, and regional programs.

**Eligibility:**

Project must have good prospects of being profitable, benefit the local economy, and meet IFC's Performance Standards. Requires detailed appraisal, and review and approval by the Board.

**Contact information:**

Emmanuel Nyirinkindi

Global Head, PPP Advisory

E-mail: [enyirinkindi@ifc.org](mailto:enyirinkindi@ifc.org)

**For more information:** [http://www.ifc.org/wps/wcm/connect/Industry\\_EXT\\_Content/IFC\\_External\\_Corporate\\_S](http://www.ifc.org/wps/wcm/connect/Industry_EXT_Content/IFC_External_Corporate_S)

**Last updated:** August 12, 2020

## Information Office for Private Sector Development in Developing Countries

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donors:** Norwegian Agency for Development Cooperation (NORAD), Norwegian Investment Fund for Developing Countries (NORFUND)

**Donor Countries:** Norway

**Description:**

Advice and guidance, especially related to support schemes and financing possibilities, and business plans, etc.

**Locations:** Angola, Benin, Botswana, Burkina Faso, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Côte d'Ivoire, Democratic Republic of the Congo, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mozambique, Namibia, Niger, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, Tanzania, Togo, Uganda, Zambia, eSwatini

**On- or Off-Grid:** Both

**Geography:**

ODA eligible countries

**Eligibility:**

Open

**Contact information:**

Geir Y. Hermansen [gyh@norad.no](mailto:gyh@norad.no)

**For more information:** <http://www.veiledningskontoret.no/>

**Last updated:** August 12, 2020

## International Company Profile

**Category:** Transaction Assistance

**Sub-Category:** Market Research

**User:** U.S. Companies

**Donor:** United States Department of Commerce (DOC)

**Donor Countries:** United States of America

**Description:**

Provides U.S. companies and economic development organizations with a comprehensive background report on a specific foreign company, including: general business information, background and product information, key officials, references contacted by ITA, financial data/creditworthiness information, reputational information, a site visit and interviews with principals; information sources consulted in preparing the report; and analysis of information collected.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Sub Saharan Africa

**Eligibility:**

Must be a U.S. company

**Contact information:**

Megan Taylor, Foreign Commercial Service (FCS) Liaison; [metaylor@usaid.gov](mailto:metaylor@usaid.gov)

**For more information:** <https://www.trade.gov/international-company-profile-0>

**Last updated:** August 12, 2020



## International market advisory

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donor:** Innovation Norway

**Donor Countries:** Norway

**Description:**

Strategic advice and operational assistance during internationalization.

**Locations:** Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Côte d'Ivoire, Democratic Republic of the Congo, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Republic of the Congo, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, Sudan, Tanzania, Togo, Tunisia, Uganda, Zambia, Zimbabwe, eSwatini

**On- or Off-Grid:** Not Specified

**Geography:**

Global - advisors in 30 countries

**Eligibility:**

Norwegian companies

**Contact information:**

(+ 47) 22 00 25 00

[post@innovasjon Norge.no](mailto:post@innovasjon Norge.no)

**For more information:** <https://www.innovasjon Norge.no/en/start-page/our-services-gml/internationalizati>

**Last updated:** August 12, 2020

## International Partner Search

**Category:** Transaction Assistance

**Sub-Category:** Market Research

**User:** U.S. Companies

**Donor:** United States Department of Commerce (DOC)

**Donor Countries:** United States of America

**Description:**

Provides U.S. companies with a list of up to five partners/distributors that have expressed an interest in the client's goods/services. The service includes identification and outreach to potential matching firms, sending client's information to identified matching firms, preparing a profile of interested firms, and providing a report with the profile and contact information for interested firms. May also include virtual introductions via conference calls with up to five of the contacts identified.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Sub Saharan Africa

**Eligibility:**

Must be a U.S. company

**Contact information:**

Megan Taylor, Foreign Commercial Service (FCS) Liaison; [metaylor@usaid.gov](mailto:metaylor@usaid.gov)

**For more information:** <https://www.trade.gov/international-partner-search>

**Last updated:** August 12, 2020

## IsraelNewTech

**Category:** Transaction Assistance

**Sub-Category:** Business Assistance

**User:** Private Sector

**Donor:** Israel Ministry of Economy and Industry

**Donor Countries:** Israel

**Description:**

Israel has long played a major role in the Cleantech field evolving from a nation of limited natural resources to a significant player in global sustainability. Making use of its highly educated workforce and vast experience in the hi-tech industry, the country has developed an industry over 400 companies strong. Israel NewTech is a national program aimed at promoting Israel's water and sustainable energy sectors. It offers both governments and businesses assistance in entering the Israeli market and to identify unique solutions and partners which can be found in the Israeli sustainable water, energy and environmental ecosystem

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Global

**Eligibility:**

Global

**Contact information:**

Email: [israelnewtech@economy.gov.il](mailto:israelnewtech@economy.gov.il)

Phone: +972-2-666-2607

**For more information:** <http://israelnewtech.gov.il/English/Pages/Default.aspx>

**Last updated:** March 15, 2018

## Lighting Global

**Category:** Transaction Assistance

**Sub-Categories:** Market Research, Technical Assistance

**User:** Private Sector

**Donors:** Global Off-Grid Lighting Association (GOGLA), International Finance Corporation (IFC), World Bank (WB)

**Donor Countries:** Multi-donor

**Description:**

Focused exclusively on off-grid solar. Supports market development by working with private companies to lower first-mover risk and mobilize private sector investment through market intelligence, quality assurance, business support services and consumer education. While IFC primarily supports manufacturers and distributors, they work with companies throughout the value chain

**Locations:** Burkina Faso, Democratic Republic of the Congo, Ethiopia, Kenya, Liberia, Mali, Nigeria, Rwanda, Senegal, South Sudan, Tanzania, Uganda

**On- or Off-Grid:** Off-Grid

**Geography:**

Select countries in Asia and Sub Saharan Africa

**Eligibility:**

One or more of client company's products must meet the Lighting Global Quality Standards, and the company must pass IFC's due diligence screening.

**Contact information:**

Russell Sturm, Head [rsturm@ifc.org](mailto:rsturm@ifc.org)

**For more information:** <https://www.lightingglobal.org/>

**Last updated:** February 18, 2018

## Market Research & Intelligence

**Category:** Transaction Assistance

**Sub-Category:** Market Research

**User:** U.S. Companies

**Donor:** United States Department of Commerce (DOC)

**Donor Countries:** United States of America

**Description:**

Country and industry reports, targeted market research, and other research products and analysis to provide U.S. companies with answers to questions specific to the client's products/services in a market; including market structure, trends and size, customary distribution and promotion practices and key competitors and agents, distributors, or strategic partners in the market.

**Locations:** Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Côte d'Ivoire, Democratic Republic of the Congo, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Republic of the Congo, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, Sudan, Tanzania, Togo, Tunisia, Uganda, Zambia, Zimbabwe, eSwatini

**On- or Off-Grid:** Both

**Geography:**

Countries where U.S. Foreign Commercial Service or a Partner Post operates

**Eligibility:**

Must be a U.S. company

**Contact information:**

Megan Taylor, Foreign Commercial Service (FCS) Liaison; [metaylor@usaid.gov](mailto:metaylor@usaid.gov)

**For more information:** <https://www.trade.gov/international-market-research>

**Last updated:** August 12, 2020

## Norwegian Emergency Preparedness System (NOREPS)

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donor:** Innovation Norway

**Donor Countries:** Norway

**Description:**

Advise Norwegian companies about the UN and the international humanitarian and development market. Foster innovation and support development of products and sustainable solutions.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Not Specified

**Geography:**

Sub Saharan Africa

**Eligibility:**

Network between the Norwegian Ministry of Foreign Affairs, the Norwegian Red Cross, major Norwegian humanitarian NGOs, the Norwegian Directorate for Civil Protection and Emergency Planning and approx. 60 Norwegian suppliers of goods and services

**Contact information:**

Vidar Ellingsen, [viell@innovationnorway.no](mailto:viell@innovationnorway.no) +47 928 98 078

**For more information:** <http://www.innovasjon Norge.no/en/start-page/noreps>

**Last updated:** August 13, 2020

## Norwegian renewable energy industry

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donor:** Norway INTPOW

**Donor Countries:** Norway

**Description:**

Networking organization for the Norwegian renewable energy industry.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Both

**Geography:**

Sub Saharan Africa

**Eligibility:**

Membership

**Contact information:**

Phone: +47 21 01 12 90

E-mail: [mail@intpow.com](mailto:mail@intpow.com)

**For more information:** <http://www.intpow.no/>

**Last updated:** August 13, 2020

## Partial Credit Guarantees

**Category:** Transaction Assistance

**Sub-Category:** Guarantees

**User:** Project Developers

**Donor:** World Bank (WB)

**Donor Countries:** Multi-donor

**Description:**

Partial credit guarantees for project developers, investors, private equity funds, & host governments for both greenfield or existing projects.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** On-Grid

**Geography:**

WB member countries

**Eligibility:**

Approved as per WB process

**Contact information:**

[guarantees@worldbank.org](mailto:guarantees@worldbank.org)

**For more information:** [http://www.ifc.org/wps/wcm/connect/topics\\_ext\\_content/ifc\\_external\\_corporate\\_site](http://www.ifc.org/wps/wcm/connect/topics_ext_content/ifc_external_corporate_site)

**Last updated:** August 13, 2020



## Partial Risk & Partial Credit Guarantees

**Category:** Transaction Assistance

**Sub-Category:** Guarantees

**User:** Project Developers

**Donor:** African Development Bank (AfDB)

**Donor Countries:** Cote d'Ivoire

**Description:**

Partial risk & credit guarantees for project developers, investors, private equity funds, & host governments during the project development phase.

**Locations:** Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Côte d'Ivoire, Democratic Republic of the Congo, Djibouti, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mozambique, Namibia, Niger, Nigeria, Republic of the Congo, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, Sub Saharan Africa, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe, eSwatini

**On- or Off-Grid:** On-Grid

**Geography:**

Any AfDB Regional Member Country

**Eligibility:**

Applications approved at the discretion of the AfDB

**Contact information:**

[ft4@afdb.org](mailto:ft4@afdb.org)

**For more information:** <http://www.afdb.org/en/projects-and-operations/financial-products/african-develop>

**Last updated:** August 13, 2020

## Scaling Solar

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Public Sector

**Donors:** International Finance Corporation (IFC), World Bank (WB)

**Donor Countries:** Multi-donor

**Description:**

The “one-stop-shop” for African governments and utilities aims to make privately funded grid-connected solar projects operational within two years and at competitive tariffs by assisting governments execute competitive procurement for Solar PV as well as offering successful bidders finance and risk mitigation through the IFC, WB and MIGA.

**Location:** Sub Saharan Africa

**On- or Off-Grid:** Not Specified

**Geography:**

Sub Saharan Africa

**Eligibility:**

Not Specified

**Contact information:**

Sumeet Thakur E-mail: [SThakur@ifc.org](mailto:SThakur@ifc.org)

Phone: 202-473-7709

**For more information:** <https://www.scalingsolar.org/>

**Last updated:** February 18, 2018

## Single Company Promotion

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** U.S. Companies

**Donor:** United States Department of Commerce (DOC)

**Donor Countries:** United States of America

**Description:**

Provides U.S. companies or their local subsidiaries with a promotional event (such as a technical seminar, press conference, luncheon, dinner, reception, etc.) or strategic activity to increase awareness of products/services in a specific market or new country.

**Locations:** Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Côte d'Ivoire, Democratic Republic of the Congo, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Republic of the Congo, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, Sudan, Tanzania, Togo, Tunisia, Uganda, Zambia, Zimbabwe, eSwatini

**On- or Off-Grid:** Both

**Geography:**

Countries where U.S. Foreign Commercial Service or a Partner Post operates

**Eligibility:**

Must be a U.S. company or local subsidiary

**Contact information:**

Megan Taylor, Foreign Commercial Service (FCS) Liaison; [metaylor@usaid.gov](mailto:metaylor@usaid.gov)

**For more information:** <https://www.export.gov/Single-Company-Promotion>

**Last updated:** August 13, 2020

## Sustainable energy and economic growth in Burkina Faso's Boucle du Mouhoun region

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donor:** Government of Canada (GoC)

**Donor Countries:** Canada

**Description:**

This initiative focused on providing services to developing and emerging economies, aims to address climate change in a particularly vulnerable region of Burkina Faso. It also aims to foster inclusive and sustainable economic growth in the country. The project includes targeted interventions in rural electrification, promotion of solar energy, and community economic development.

**Location:** Burkina Faso

**On- or Off-Grid:** Off-Grid

**Geography:**

Burkina Faso

**Eligibility:**

Not Specified

**For more information:** <https://w05.international.gc.ca/projectbrowser-banqueprojets/project-projet/deta>

**Last updated:** August 13, 2020

## Sustainable Energy Fund for Africa (SEFA)

**Category:** Transaction Assistance

**Sub-Category:** Project Preparation

**Users:** Other Stakeholders, Project Developers

**Donors:** African Development Bank (AfDB), Danish International Development Cooperation (DANIDA), Department for International Development (DFID), United States Agency for International Development (USAID)

**Donor Countries:** Cote d'Ivoire, Denmark, United Kingdom, United States of America

**Description:**

Multi-donor trust fund managed by the African Development Bank providing catalytic finance to unlock private sector investments in clean energy. SEFA avails technical assistance and concessional finance instruments to remove market barriers, build a more robust pipeline of projects and improve the risk-return profile of individual investments. SEFA's overarching goal is to contribute to universal access to affordable, reliable, sustainable and modern energy services for all in Africa, in line with the Sustainable Development Goal 7.

**Locations:** Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Côte d'Ivoire, Democratic Republic of the Congo, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Republic of the Congo, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, Sudan, Tanzania, Togo, Tunisia, Uganda, Zambia, Zimbabwe, eSwatini

**On- or Off-Grid:** Both

**Geography:**

AfDB Regional Member Countries

**Eligibility:**

Project undertaken in the Bank's Regional Member Countries. Proposed project's sponsor is a privately-owned or is a PPP (reimbursable Grant/0% loan at financial closure). Regional Member countries can use project preparation funding to prepare competitive tenders (Grant). Proposed project will be aligned with the three SEFA thematic areas: (i) Green Baseload, (ii) Green Mini-Grids and (iii) Energy Efficiency

**Contact information:**

[sefa@afdb.org](mailto:sefa@afdb.org)

Technical Contact: João Duarte Cunha - SEFA Coordinator, Renewable Energy and Energy efficiency Dept -

[j.cunha@afdb.org](mailto:j.cunha@afdb.org)

**For more information:** <http://www.afdb.org/en/topics-and-sectors/initiatives-partnerships/sustainable-e>

**Last updated:** August 13, 2020

## The Swedish Energy Agency (Energimyndigheten)

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**User:** Private Sector

**Donor:** Swedish Energy Agency

**Donor Countries:** Sweden

**Description:**

Expert assistance and financial support to Swedish companies wishing to engage in international climate cooperation within the framework of the Clean Development Mechanism, new international cooperation mechanisms, performance-based climate finance or other initiatives related to the climate Convention. Fund can be accessed by (1) Swedish companies, both service companies and manufacturing companies; and (2) Companies and agencies or organizations.

**Locations:** Benin, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Côte d'Ivoire, Democratic Republic of the Congo, Djibouti, Eritrea, Ethiopia, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mozambique, Niger, Nigeria, Republic of the Congo, Rwanda, Sao Tome and Principe, Senegal, Sierra Leone, Somalia, South Sudan, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe, eSwatini

**On- or Off-Grid:** Both

**Geography:**

Low-and middle-income countries

**Eligibility:**

Contribute to reducing emissions, linked to partnerships under the climate Convention (such as the CDM, NAMA, REDD +, the Green climate fund, other climate financing)

**Contact information:**

+46 16 544 20 00

**Last updated:** August 13, 2020

## US-East Africa Geothermal Partnership (EAGP)

**Category:** Transaction Assistance

**Sub-Category:** Technical Assistance

**Users:** Public Sector, U.S. Companies

**Donors:** Geothermal Energy Association (GEA), U.S. Energy Association (USEA), United States Agency for International Development (USAID)

**Donor Countries:** United States of America

**Description:**

Collaboration between private sector, regional organizations, international donors and East African institutions to identify immediate geothermal goods and services needs. To Facilitate access to opportunities in East Africa's geothermal sector for U.S. geothermal companies & suppliers, Policymakers, developers, investors, experts and equipment suppliers.

**Locations:** Djibouti, Ethiopia, Kenya, Rwanda, Tanzania, Uganda

**On- or Off-Grid:** On-Grid

**Geography:**

Ethiopia, Kenya, Djibouti, Rwanda, Tanzania, Uganda

**Eligibility:**

Not Specified

**Contact information:**

Andrew Palmateer [apalmateer@usea.org](mailto:apalmateer@usea.org) or (202) 312-1286.

**For more information:** <https://www.usea.org/program/EAGP>

**Last updated:** August 13, 2020